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Quarterly Performance Update

31 Mar 2025

For advisers only

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Market Performance

Market performance Q1 2025

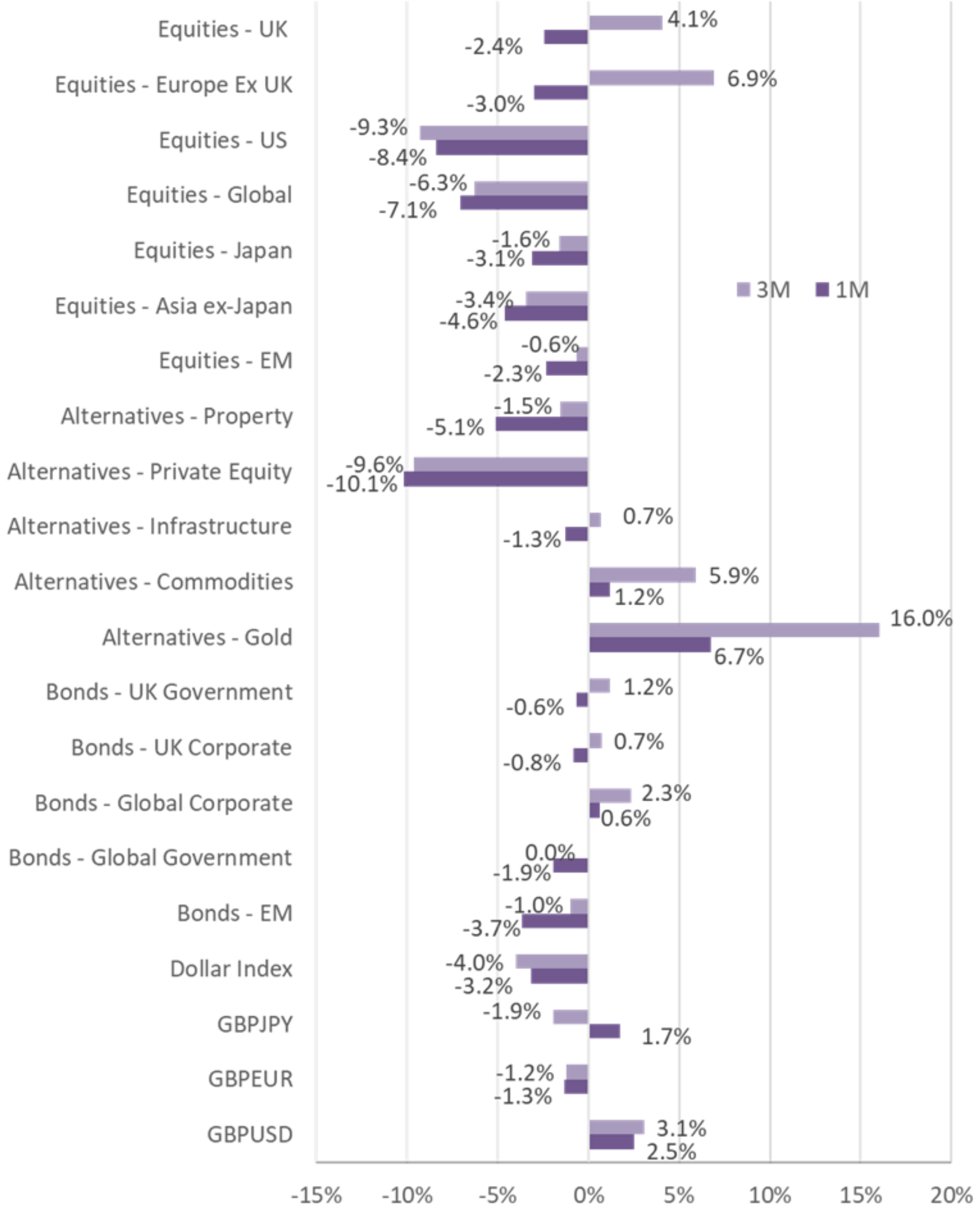
The first three months of 2025 have proved to be volatile for equity markets, reflecting a mix of economic uncertainty, policy shifts, and fluctuating investor sentiment. A major driver of equity market turbulence was the unfolding policy agenda of the Trump administration, which took office in January 2025. Proposed tariffs—25% on Canada and Mexico and an additional 10% on Chinese imports—introduced fears of reignited inflation and potential economic slowdown. President Trump's comments in early March, not ruling out a recession as a byproduct of these tariffs, triggered a sharp sell-off, with the Nasdaq dropping 4% in a single day (its steepest decline since September 2022).

All regional equity markets posted negative returns during March, with only UK and Europe delivering positive returns of +4.1% and +6.9% respectively for the quarter. The UK equity market is viewed as being potentially out of the crosshairs of the most damaging US tariffs, with European markets benefiting from the continent's increased military spending plans, particularly those driven by German fiscal relaxation. The worst performing region was the US, which declined over -9% in Q1. As the US is a significant percentage of global equity markets (around 70%), this contributed to dragging down the global equity index by -6.3%. With the decline in the dollar over the period, this helped the emerging markets weather this increased volatility, with the EM index for the region losing less than -1% for the quarter.

Bond markets generally provided a counter to first quarter equity volatility, emerging as a relative safe haven asset class amid the fear of tariffs and the impact these may have on global growth. The market's initial reaction has been that tariffs may impact global growth, providing central banks with the ability to cut interest rates. Further out this may be questioned if tariffs come to fruition and this leads to higher inflation, but for now the growth part of the equation is the markets focus. UK government bonds, UK corporate bonds and global corporate bonds all delivered positive returns.

With so much uncertainty, gold proved to be the best safe haven asset for investors, returning +16% in the first quarter of 2025, while broader commodities delivered a positive return of +6%. Gold surged to record highs, breaching the $3,100 per ounce. This was not just been retail buying. Central banks continued their aggressive buying spree, with net purchases accelerating toward 333 tonnes in Q1, pushing annual totals past 1,000 tonnes for the third consecutive year. Broader commodities were less uniform: natural gas soared, oil stagnated, and metals held firm but faced headwinds. Trade tensions and geopolitical risks remain pivotal, with gold perhaps retaining the potential to hold its ground if uncertainty persists.

Outlook for the remainer of 2025 will probably be dominated by geopolitics and US President Trump's name will not be far from investors minds. In this heightened uncertainty we think being well diversified is a prudent approach, but as always, the timing of market volatility creates opportunities which we will selectively looking to take advantage of. A calm head in such times is needed.



Source: Refinitiv Datastream, Copia Capital Management. All numbers expressed in GBP

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Market Positioning

- US President Donald Trump has threatened/enacted global tariffs against China, Europe as well as Mexico and Canada. The market has to date been relatively sanguine, but this has the potential to slow growth and have inflationary implications
- Central banks in the US, UK & Europe have cut interest rates as inflation as descended towards target levels. Further interest rates cuts could be hampered by the prospect of increased global tariffs
- China is gearing up for its big “Two Sessions”, where the National People’s Congress layout the economic playbook. There are rumours of some serious stimulus moves to counter a problematic domestic scene and to counter the threat of tariffs coming from the US
- Geopolitics feels front and central of investors minds. Tariffs/US-Sino tensions/Middle East and the evolving situation around Ukraine are some of the factors to consider
- Within the UK and Japan, we continue to see positive signs – M&A, share buybacks and dividends helping both markets. While we continue to see positive corporate change in Japan. Both equity regions look attractive from a valuation perspective, with notable interest in the mid and small cap parts of the market

Consequently:

- Risk barometer remains in the Amber zone, signalling a neutral outlook
- Preference for value and quality versus growth
- Within fixed income – tilted towards short dated investment grade bonds, with some government bond duration exposure in the US and UK
- Adding in some US small cap equities, which should benefit from potential tax cuts and expansionary fiscal policy

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Risk barometer

-0.02 → +0.26

As of 31-Dec-2024 | As of 31-Mar-2025

Based on our proprietary Prediction Algorithm the Copia Risk Barometer is reading +0.26 as of 31-Mar-2025, a change of +0.28 from last quarter, staying in the amber zone, indicating that the global economic outlook is neutral.

Primary drivers for the Risk Barometer:

- **Government bond markets:** Major global yield curves have transitioned to a more normal yield curve environment, a positive sign for the Risk Barometer, a result of falling yields at the short end of the curve and rising yields at longer maturities. However, uncertainty remains, given concerns about future inflation from major central banks, who have signalled caution for the pace of rate cuts in 2025.

- **Equity market pricing:** A slowdown in momentum in equity markets and an increase in volatility has led to increased uncertainty, leading to negative contributions towards the Risk Barometer score.

- **Credit Spreads:** Credit spreads continued to fall in 2024, and remain at multi-year lows, indicating corporate bond investors are not pricing in a systemic default of the bonds and signalling a low probability of recession.

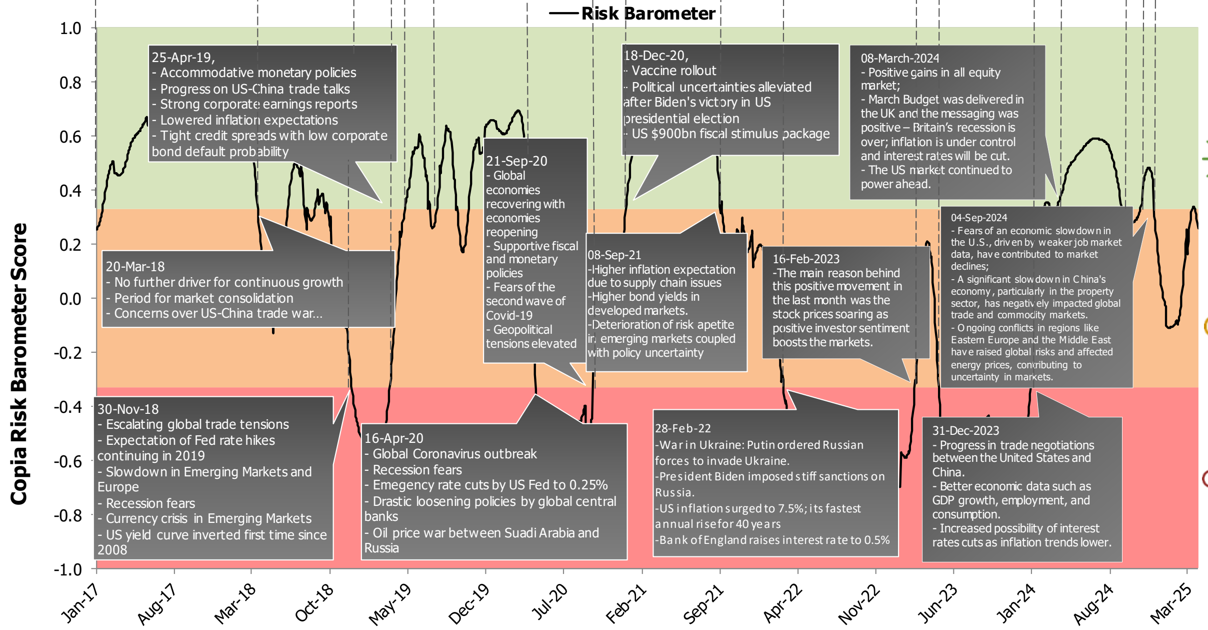
- **Overall:** The overall signals from equity have improved modestly since the last reading however the Risk Barometer continues to provide a more neutral outlook towards risk assets.

Note: The Risk Barometer score varies between -1.0 and +1.0. A score of -1.0 indicates an extremely poor economic outlook, which is accompanied by a high probability of negative returns in risky asset classes. A score of 0 indicates a neutral economic outlook with almost equal probability of positive and negative returns in risky asset classes. A score of +1.0 indicates an extremely positive economic outlook, which is accompanied by a high probability of positive returns in risky asset classes.

Risk barometer

Risk Barometer history

- The top chart shows the market performance (best and worst returns) during different Risk Barometer regimes.
- The bottom chart shows how the Risk Barometer has moved between different regimes and the triggers for regime changes.
- The Risk Barometer is a forward-looking quantitative model that provides a systematic rules-based approach for dynamic risk management.



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A score of +1.0 indicates an extremely positive economic outlook, which is accompanied by a high probability of positive returns in risky asset classes.

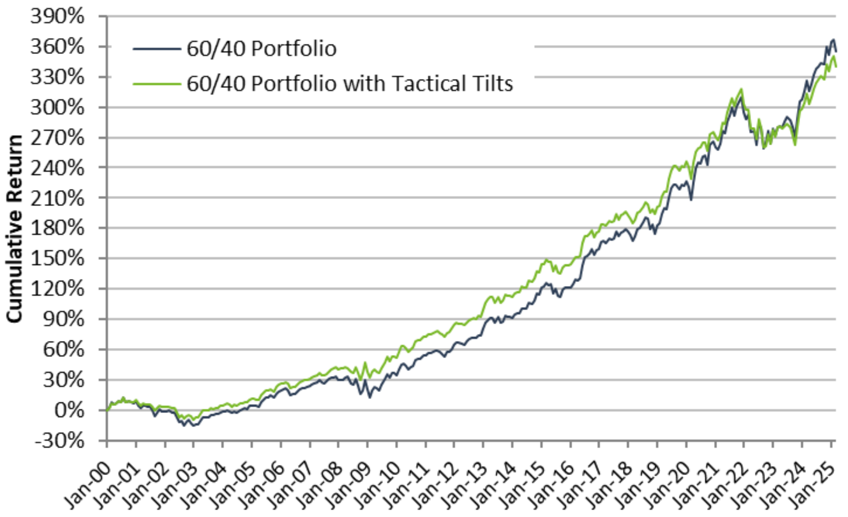
Source: Copia Capital Management, Refinitiv Datastream.

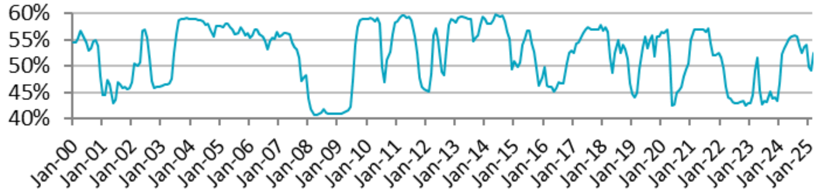
Global Equities Returns is based on actual data of MSCI World Index for the period between 31-Dec-2016 and 31-Mar-2025.

Impact of dynamic risk management using the Risk Barometer

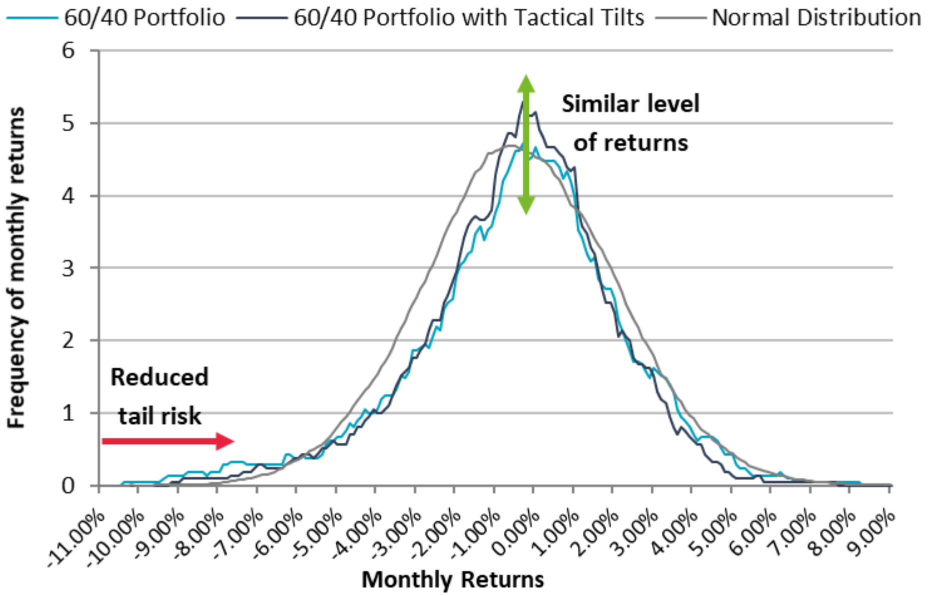
- Objective is to achieve similar levels of returns, with a narrower dispersion of returns (reduced tail risk)
- Can enhanced risk-adjusted returns
- Can deliver a smoother investment journey whilst mitigating downside risk
- We evaluate impact using a theoretical 60/40 portfolio with and without the Risk Barometer

	Annualised Return	Annualised Volatility	Sharpe Ratio	Maximum Drawdown
60/40 Portfolio	6.20%	8.31%	0.75	-25.40%
60/40 Portfolio with Tactical Tilts	6.07%	7.30%	0.83	-19.13%
Impact	→ -0.14%	↓ -12.10%	↑ 11.23%	↓ -24.68%





Tactical Equity Allocation (%)



Note: 60/40 Portfolio consists of 60% allocation to MSCI World Index and 40% allocation US 10-year Bond Index rebalanced monthly. Figures are based on historic actual figures in GBP terms for the period 31-Jan-2000 and 31-March-2025. All return figures are before fees.

The 60/40 Portfolio with Tactical Tilts consists of dynamic allocation to MSCI World Index within a range of 40% to 60% driven by the Risk Barometer. The portfolio is rebalanced monthly and remaining allocation is to US 10-year Bond Index.

Source: Copia Capital Management, Refinitiv Datastream

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Select Acc., Select ESG and Select Blended performance table

Select Accumulation	3 M	6 M	1 Yr	3 Yr	Since Inception (31-Oct-2016)	Since Inception (31-Oct-2016) (Annualized)	1 Yr Volatility	Discrete 31-Mar-20 to 31-Mar-21	31-Mar-21 to 31-Mar-22	31-Mar-22 to 31-Mar-23	31-Mar-23 to 31-Mar-24	31-Mar-24 to 31-Mar-25
Cautious	0.60%	0.70%	4.12%	8.75%	28.78%	3.05%	4.23%	6.15%	2.75%	-2.10%	6.69%	4.12%
Moderate	0.26%	0.66%	4.48%	8.55%	42.36%	4.28%	4.50%	14.44%	4.13%	-2.67%	6.74%	4.48%
Balanced	-0.54%	0.50%	4.26%	11.36%	57.89%	5.57%	5.52%	23.87%	6.35%	-2.15%	9.16%	4.26%
Growth	-1.54%	0.24%	4.05%	13.49%	69.68%	6.48%	6.83%	29.04%	8.28%	-2.88%	12.30%	4.05%
Equity	-1.61%	0.10%	3.97%	13.62%	77.34%	7.04%	7.06%	32.59%	9.60%	-2.59%	12.20%	3.97%
Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates												

Select ESG	3 M	6 M	1 Yr	3 Yr	Since Inception (31-Mar-2020)	Since Inception (31-Mar-2020) (Annualized)	1 Yr Volatility	Discrete 31-Mar-20 to 31-Mar-21	31-Mar-21 to 31-Mar-22	31-Mar-22 to 31-Mar-23	31-Mar-23 to 31-Mar-24	31-Mar-24 to 31-Mar-25
Cautious	1.17%	-0.49%	3.24%	5.72%	14.61%	2.76%	4.43%	5.68%	2.58%	-3.00%	5.58%	3.24%
Moderate	0.62%	-1.79%	2.17%	2.47%	22.00%	4.05%	5.20%	13.88%	4.54%	-4.75%	5.30%	2.17%
Balanced	-0.05%	-2.22%	1.67%	3.22%	34.93%	6.17%	6.05%	22.55%	6.67%	-4.58%	6.39%	1.67%
Growth	-1.05%	-3.05%	0.41%	3.47%	43.17%	7.44%	7.43%	27.52%	8.51%	-4.80%	8.24%	0.41%
Equity	-1.28%	-3.25%	0.34%	2.98%	47.76%	8.12%	7.79%	30.88%	9.63%	-5.05%	8.09%	0.34%
Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates												

Select Blended	3 M	6 M	1 Yr	3 Yr	Since Inception (30-Sep-21)	Since Inception 30-Sep-21) (Annualized)	1 Yr Volatility	Discrete 31-Mar-20 to 31-Mar-21	31-Mar-21 to 31-Mar-22	31-Mar-22 to 31-Mar-23	31-Mar-23 to 31-Mar-24	31-Mar-24 to 31-Mar-25
Cautious	0.34%	0.28%	3.91%	7.57%	6.18%	-1.70%	3.95%	#N/A	#N/A	-2.38%	6.04%	3.91%
Moderate	0.16%	0.43%	4.28%	6.95%	4.64%	-1.29%	4.20%	#N/A	#N/A	-3.43%	6.19%	4.28%
Balanced	-0.71%	-0.10%	3.66%	8.12%	6.10%	-1.68%	5.32%	#N/A	#N/A	-3.50%	8.08%	3.66%
Growth	-1.55%	-0.40%	3.24%	8.89%	7.04%	-1.92%	6.60%	#N/A	#N/A	-4.44%	10.37%	3.24%
Equity	-1.80%	-0.57%	3.04%	9.00%	7.34%	-2.00%	7.04%	#N/A	#N/A	-4.39%	10.64%	3.04%
Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates												

As of 31 March 2025

Past performance is not indicative of future returns.

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Select Retirement Income and Retirement Income Plus performance table

Select Retirement Income	3 M	6 M	1 Yr	3 Yr	Since Inception (28-Feb-2023)	Since Inception (28-Feb-23) (Annualized)	1 Yr Volatility	Discrete 31-Mar-20 to 31-Mar-21	31-Mar-21 to 31-Mar-22	31-Mar-22 to 31-Mar-23	31-Mar-23 to 31-Mar-24	31-Mar-24 to 31-Mar-25
Risk Profile 1	0.42%	0.88%	4.41%	#N/A	12.87%	5.97%	3.71%	#N/A	#N/A	#N/A	7.81%	4.41%
Risk Profile 2	-0.32%	1.11%	4.90%	#N/A	14.78%	6.82%	4.95%	#N/A	#N/A	#N/A	9.24%	4.90%
Risk Profile 3	0.32%	1.11%	4.71%	#N/A	15.98%	7.36%	5.53%	#N/A	#N/A	#N/A	10.89%	4.71%
Risk Profile 4	-0.69%	0.46%	3.46%	#N/A	16.63%	7.65%	6.52%	#N/A	#N/A	#N/A	13.43%	3.46%
Risk Profile 5	-1.61%	-0.52%	2.26%	#N/A	16.01%	7.37%	7.59%	#N/A	#N/A	#N/A	14.29%	2.26%

Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates

Retirement Income Plus	3 M	6 M	1 Yr	3 Yr	Since Inception (28-Feb-2023)	Since Inception (28-Feb-23) (Annualized)	1 Yr Volatility	Discrete 31-Mar-20 to 31-Mar-21	31-Mar-21 to 31-Mar-22	31-Mar-22 to 31-Mar-23	31-Mar-23 to 31-Mar-24	31-Mar-24 to 31-Mar-25
SLI Risk Profile 1	0.12%	0.80%	4.37%	#N/A	13.53%	6.27%	4.12%	#N/A	#N/A	#N/A	8.86%	4.37%
SLI Risk Profile 2	-0.63%	1.16%	5.04%	#N/A	15.81%	7.29%	5.45%	#N/A	#N/A	#N/A	10.37%	5.04%
SLI Risk Profile 3	0.18%	1.14%	4.68%	#N/A	16.75%	7.70%	5.91%	#N/A	#N/A	#N/A	11.85%	4.68%
SLI Risk Profile 4	-0.79%	0.42%	3.36%	#N/A	16.91%	7.77%	6.84%	#N/A	#N/A	#N/A	13.87%	3.36%
SLI Risk Profile 5	-1.57%	-0.37%	2.47%	#N/A	16.39%	7.54%	7.78%	#N/A	#N/A	#N/A	14.46%	2.47%

Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates

As of 31 March 2025

Past performance is not indicative of future returns.

Select Preservation, Short Duration Bond and Thematic performance table

	3 M	6 M	1 Yr	3 Yr	Since Inception (02 Nov 20)	Since Inception (02 Nov 20) (Annualized)	1 Yr Volatility	Discrete 31-Mar-20 to 31-Mar-21	31-Mar-21 to 31-Mar-22	31-Mar-22 to 31-Mar-23	31-Mar-23 to 31-Mar-24	31-Mar-24 to 31-Mar-25
Select Preservation	1.21%	1.92%	6.07%	11.37%	19.53%	4.13%	3.61%	#N/A	4.96%	-1.54%	6.64%	6.07%
Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates												

	3 M	6 M	1 Yr	3 Yr	Since Inception (31 Oct 22)	Since Inception (31 Oct 22) (Annualized)	1 Yr Volatility	Discrete 31-Mar-20 to 31-Mar-21	31-Mar-21 to 31-Mar-22	31-Mar-22 to 31-Mar-23	31-Mar-23 to 31-Mar-24	31-Mar-24 to 31-Mar-25
Copia Short Duration Bond Portfolio	1.43%	2.53%	5.88%	#N/A	16.75%	6.62%	1.29%	#N/A	#N/A	#N/A	6.83%	5.88%
Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates												

	3 M	6 M	1 Yr	3 Yr	Since Inception (14-Mar-2016)	Since Inception (14 Mar 2016) (Annualized)	1 Yr Volatility	Discrete Returns 31-Mar-20 to 31-Mar-21	31-Mar-21 to 31-Mar-22	31-Mar-22 to 31-Mar-23	31-Mar-23 to 31-Mar-24	31-Mar-24 to 31-Mar-25
Select Thematic	-5.67%	-2.42%	-4.48%	-2.43%	59.08%	5.26%	12.96%	31.71%	3.39%	-6.43%	9.16%	-4.48%
Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates												

As of 31 March 2025

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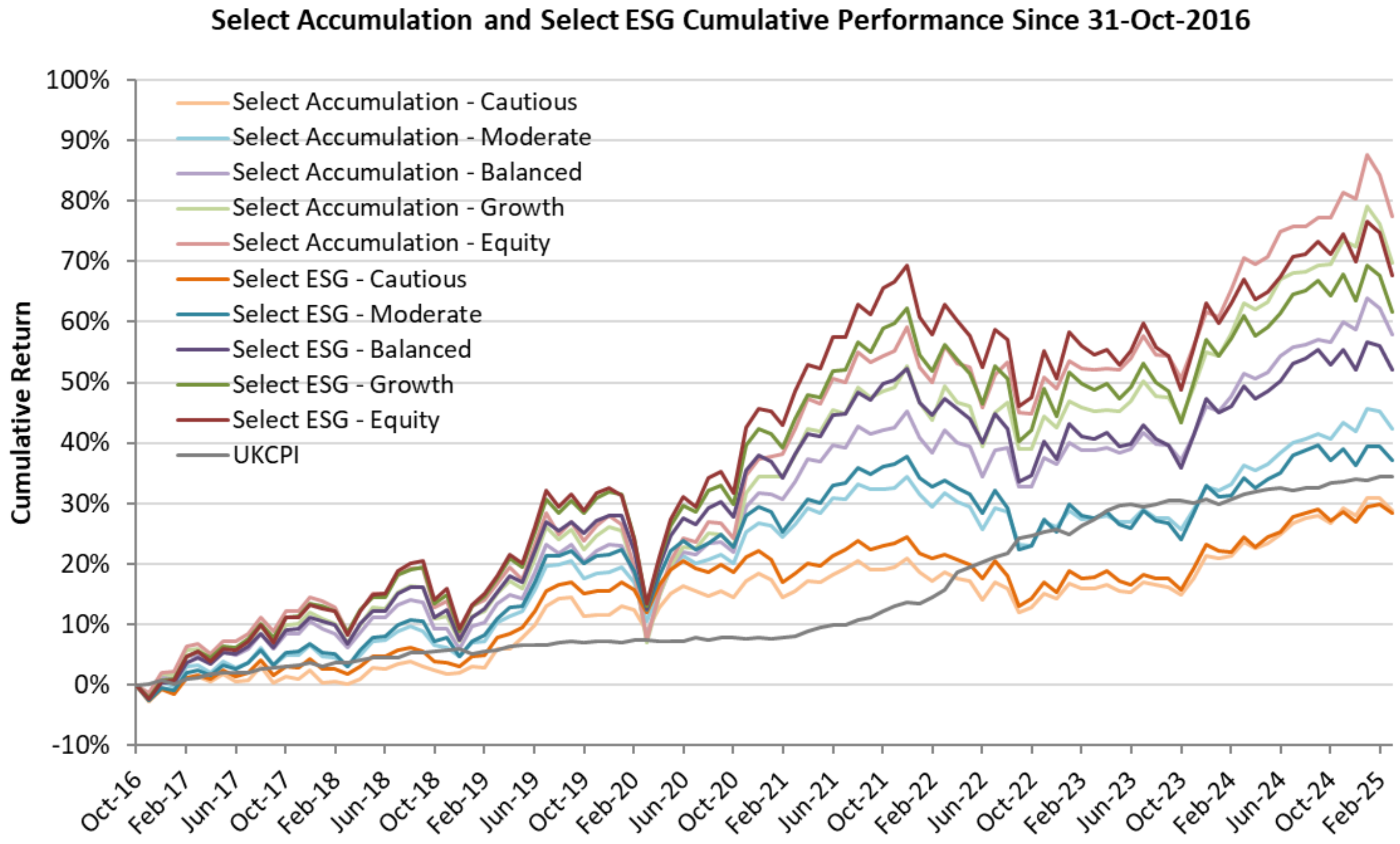
Select Accumulation and Select ESG: outcome chart

Outcome (cumulative return) analysis as of 31 March 2025

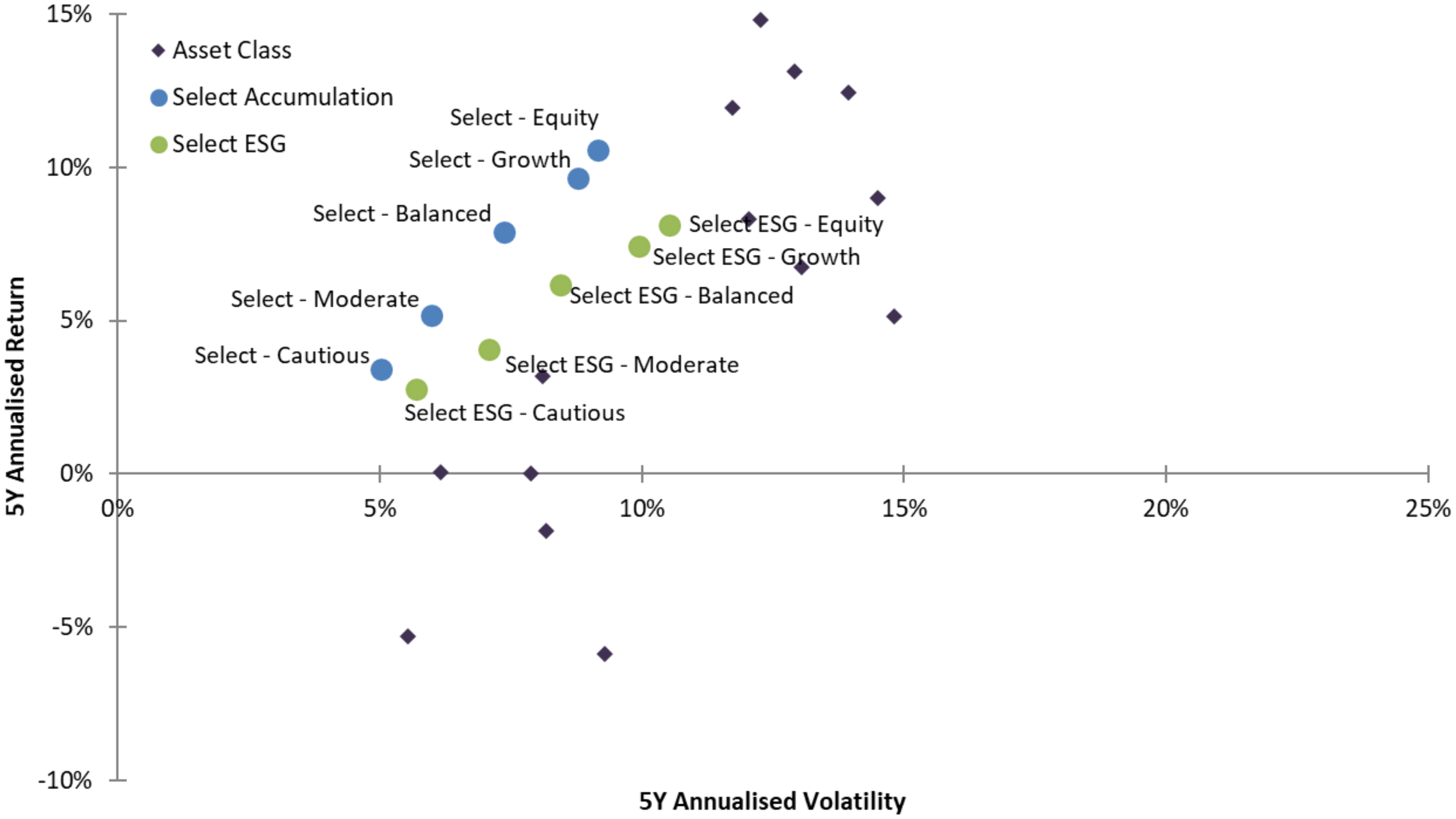


Our ‘Select Accumulation’ portfolio was previously known as ‘Select’.

For illustration only.
Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates.
Available CPI data has been used as a comparator for real returns. CPI data for Mar 2025 is currently unavailable and not shown. Past performance is not indicative of future performance.
The cumulative returns are calculated based on the period from the inception date of the Select Accumulation portfolios (31-Oct-2016). The performance figures for Select ESG portfolios include simulated data before the inception date of the Select ESG portfolios (31-Mar-2020).

Select Accumulation and Select ESG: outcome chart

Outcome (risk-return) analysis as of 31 March 2025



Our ‘Select Accumulation’ portfolio was previously known as ‘Select’.

For illustration only.

Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates. Past performance is not indicative of future performance.

The annualised risk and return figures are calculated based on a historic 5-year period as of 31-March-2025.

The performance figures for Select ESG portfolios include simulated data before the inception date of the Select ESG portfolios (31-Mar-2020).

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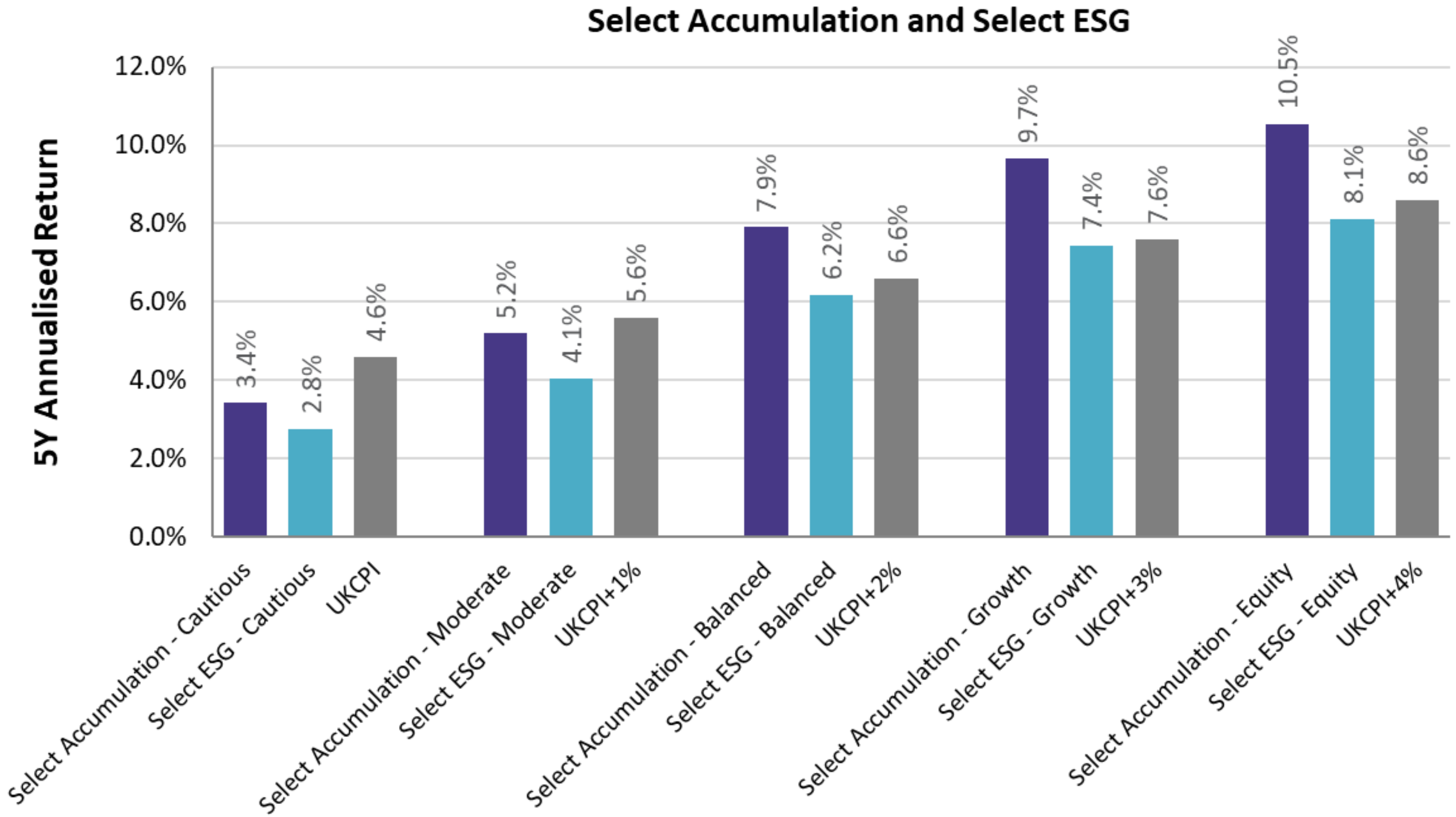
Select Accumulation and Select ESG: outcome chart

Outcome (annualised return) analysis as of 31 March 2025



Our ‘Select Accumulation’ portfolio was previously known as ‘Select’.

For illustration only.
Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates.
Available CPI data has been used as a comparator for real returns. CPI data for March 2025 is currently unavailable and not shown. Past performance is not indicative of future performance.
The annualised returns are calculated based on a historic 5-year period as of 31-March-2025.
The performance figures for Select ESG portfolios include simulated data before the inception date of the Select ESG portfolios (31-Mar-2020).

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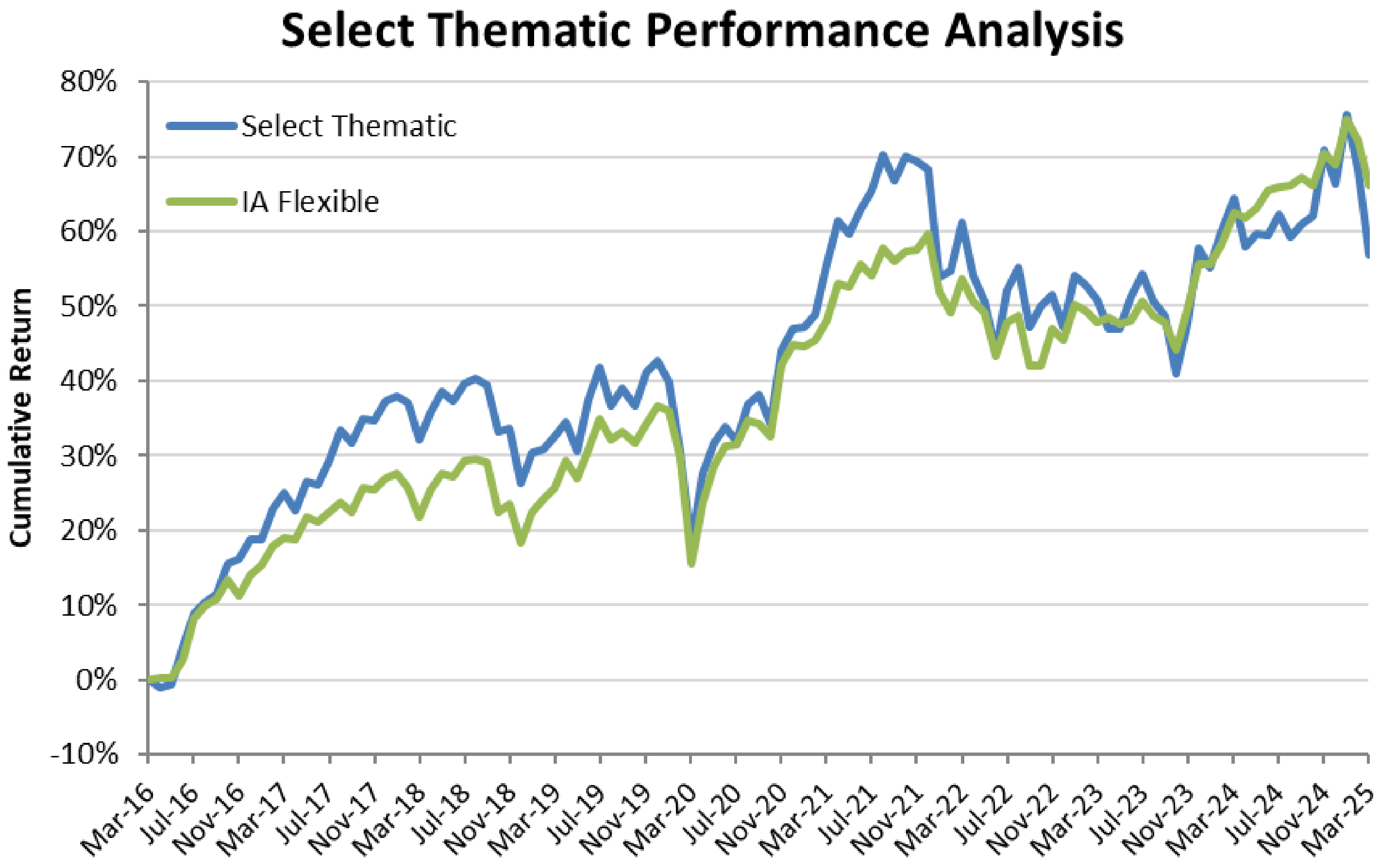
Select Thematic portfolio: outcome chart

Outcome analysis as of 31 March 2025



Our ‘Select Thematic’ portfolio was previously known as ‘Copia Enhanced Equity’.

For illustration only.
Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates.

Understanding the risks

- Investment model portfolios may not be suitable for everyone
- The value of funds can increase and decrease, past performance and historical data cannot guarantee future success
- Investors may get back less than they originally invested

Disclaimer