

# Monthly performance overview: as of 31 January 2020

### Asset class overview: performance table

					9	%mm Per	formanc	e								Return Ch	aracteristic	s				<b>Risk Char</b>	acteristics	
																							Maximum Return	Maximum Return
																						Annualise d	Draw down*	Drawdown*
	Feb-19		Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19					ЗM	6M	12M	36M	2017	2018	2019	YTD		Volatility 3Y	1Y	3Y
	1.8%	2.5%	3.8%	-3.8%	3.7%	2.3%	-3.4%	2.6%	-1.3%	2.8%	2.6%	-2.8%	2.4%	0.2%	10.6%	17.9%	13.1%	-9.2%	19.1%	-2.8%	9.9%	10.0%	7.4%	14.6%
	1.8%	1.9%	5.0%	-2.3%	6.6%	2.7%	-1.4%	0.4%	-1.6%	1.8%	1.2%	-1.3%	1.7%	-0.9%	15.5%	23.3%	16.0%	-9.5%	21.0%	-1.3%	9.4%	10.0%	5.1%	14.4%
	2.8%	2.9%	5.0%	-2.9%	5.3%	7.6%	-2.3%	-0.2%	-2.6%	4.4%	-0.1%	2.4%	6.9%	1.6%	24.0%	43.2%	10.5%	0.2%	26.3%	2.4%	11.9%	12.2%	6.9%	15.1%
	2.3%	2.5%	4.5%	-2.6%	5.4%	5.9%	-2.3%	0.3%	-2.4%	3.6%	0.0%	1.3%	4.9%	0.3%	19.6%	33.3%	11.8%	-3.5%	23.2%	1.3%	10.5%	10.7%	6.2%	14.1%
	-1.1%	1.6%	2.8%	-2.1%	3.8%	4.5%	-1.1%	2.9%	-1.4%	1.9%	-1.4%	-0.8%	-0.4%	-0.1%	9.7%	16.0%	13.5%	-7.5%	13.9%	-0.8%	8.1%	9.7%	4.7%	14.2%
	2.8%	2.1%	2.6%	0.1%	5.6%	3.9%	-6.2%	0.5%	-2.5%	1.0%	-0.1%	-1.4%	-0.5%	-8.7%	8.1%	17.4%	14.5%	-5.1%	13.9%	-1.4%	10.9%	10.8%	11.1%	12.8%
	-0.9%	1.8%	3.2%	-4.6%	5.9%	3.0%	-5.4%	1.3%	-1.1%	0.4%	4.8%	-4.1%	0.9%	-4.4%	3.6%	18.2%	24.8%	-9.6%	13.9%	-4.1%	12.7%	12.2%	8.3%	18.5%
Alternatives - Property	-1.2%	5.4%	-1.2%	2.9%	1.0%	5.6%	1.4%	1.3%	-2.6%	-0.5%	-2.5%	2.4%	-0.7%	-0.7%	12.1%	23.2%	1.6%	0.0%	17.7%	2.4%	9.6%	10.7%	9.4%	13.3%
lternatives - Private Equity	2.8%	2.3%	6.0%	-0.2%	6.3%	6.1%	-0.5%	2.2%	-3.1%	4.0%	0.9%	2.0%	7.1%	5.5%	32.3%	45.3%	13.8%	-8.9%	39.3%	2.0%	10.1%	11.9%	6.3%	19.2%
ternatives - Infrastructure	0.3%	4.1%	0.5%	2.6%	2.7%	4.5%	1.5%	-0.7%	-4.0%	-0.3%	0.2%	2.0%	1.9%	-1.3%	13.9%	23.0%	3.0%	1.5%	14.6%	2.0%	8.0%	8.1%	7.7%	9.3%
Alternatives - Commodities	-0.5%	1.9%	-0.9%	0.5%	1.6%	2.8%	-2.2%	0.1%	-3.4%	-1.2%	3.1%	-6.6%	-4.9%	-10.2%	-5.3%	-11.0%	-6.2%	-3.2%	4.0%	-6.6%	9.6%	9.5%	10.5%	13.3%
Alternatives - Gold	-1.7%	0.5%	-0.9%	4.6%	7.7%	5.2%	7.5%	-4.8%	-2.2%	-3.2%	2.0%	4.3%	3.0%	2.9%	19.4%	23.8%	1.6%	4.3%	14.6%	4.3%	14.7%	11.8%	13.6%	13.6%
Bonds - UK Government	-0.7%	3.0%	-1.6%	3.1%	0.1%	1.4%	4.5%	-0.1%	-2.0%	-0.4%	-1.8%	3.9%	1.6%	4.1%	9.5%	15.5%	1.8%	0.3%	6.6%	3.9%	8.0%	6.1%	5.1%	5.1%
Bonds - UK Corporate	0.2%	2.2%	-0.1%	1.2%	1.1%	1.7%	2.0%	-0.2%	-0.5%	0.2%	-0.4%	2.8%	2.6%	3.8%	10.6%	16.8%	4.4%	-1.6%	9.3%	2.8%	3.9%	3.8%	2.2%	3.3%
Bonds - Global Corporate	0.2%	1.7%	0.2%	0.5%	3.1%	0.1%	1.7%	-0.7%	1.1%	-0.2%	0.9%	1.5%	2.3%	4.5%	10.6%	17.5%	8.8%	-3.9%	11.6%	1.5%	3.6%	3.7%	1.9%	6.1%
onds - Global Government		3.4%	-0.4%	5.0%	1.3%	3.6%	3.2%	-2.0%					-1.2%	-4.6%	6.0%	7.3%	-3.4%	5.2%	2.5%	1.8%	10.2%	7.9%	11.5%	11.5%
Bonds - EM		3.6%	0.1%	3.5%	3.2%	4.9%	1.4%	-1.7%			0.8%	1.1%	1.4%	-3.7%		14.4%	0.1%	0.0%	12.3%	1.1%	9.3%	8.1%	9.3%	11.8%
GBPUSD		-1.7%	0.0%	-3.1%	0.5%	-4.2%	0.0%	1.1%	5.3%	-0.1%	2.6%	-0.4%	2.0%	8.6%	0.7%	5.0%	9.5%	-5.6%	3.9%	-0.4%	8.6%	7.7%	9.8%	16.1%
GBPEUR		-0.4%	0.0%	-2.7%	-1.3%	-1.7%	0.8%	1.9%	2.9%	1.1%	0.7%	0.7%	2.6%	8.4%	3.9%	2.2%	-4.0%	-1.2%	6.3%	0.7%	5.6%	5.7%	8.8%	10.2%
GBPLOK	3.5%	-2.2%	0.6%	-5.8%	0.1%	-3.4%	-2.3%	2.7%	5.3%	1.2%	1.8%	-0.7%	2.0%	8.2%	0.3%	0.9%	5.3%	-8.1%	3.0%	-0.7%	10.9%	9.4%	14.2%	18.5%
Dollar Index	0.6%	1.2%	0.2%	0.3%	-1.7%	2.5%	0.4%		-2.0%			1.0%	0.0%	-1.1%	1.9%	-2.1%	-9.9%	4.4%	0.2%	1.0%	4.7%	5.1%	3.0%	13.3%
Dollar Index Source: Bloomberg, Conia Canital			0.276	0.5%	-1.770	2.370	0.476	0.5%	-2.0%	0.9%	-1.9%	1.0%	0.076	-1.1%	1.9%	-2.170	-9.976	4.470	0.276	1.0%	4.770	5.1%	5.0%	13.370

Source: Bloomberg, Copia Capital Management.

#### Notes:

Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates.

The performance of each asset class is represented by relevant indices and expressed in GBP terms, which are selected by Copia Capital Management. Reference to a particular asset class does not represent a recommendation to seek exposure to that asset class. \*Maximum Return Drawdown is defined as the largest single drop from peak to trough of the value of an asset class or portfolio over any timeframe within the stated period. This information is included for comparison purposes for the period stated, but is not an indicator of potential maximum loss for other periods or in the future.



### **Copia Volatility Focus range**

					9	%mm Per	formanc	2								Retu	urn Charact	eristics			Since	6	Risk Char	Maximum Return	Maximum Return Drawdown*
	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	3M	6M	12M	36M	2017	2018	2019	YTD		Volatility 1Y	/ united libe a	Drawdown* 1Y	3Y
1	-0.2%	0.9%	-0.2%	0.4%	0.5%	0.9%	1.0%	-0.2%	-0.2%	0.0%	0.2%	0.8%	0.9%	1.5%	3.8%	5.0%	0.6%	0.0%	3.2%	0.8%	11.2%	1.7%	1.5%	1.2%	1.6%
2	-0.3%	1.0%	-0.2%	0.4%	0.6%	1.2%	0.9%	-0.1%	-0.3%	-0.1%	0.2%	0.9%	1.0%	1.5%	4.1%	5.7%	0.7%	0.2%	3.5%	0.9%	11.2%	1.9%	1.6%	1.4%	1.7%
3	-0.1%	1.5%	-0.1%	0.7%	1.9%	2.1%	0.6%	-0.1%	-1.1%	0.1%	0.2%	1.1%	1.4%	0.8%	6.9%	8.5%	3.4%	-2.3%	5.9%	1.1%	19.1%	3.3%	2.7%	2.4%	3.7%
4	-0.1%	1.8%	0.0%	0.6%	2.3%	2.1%	0.6%	-0.2%	-1.5%	0.0%	0.2%	0.9%	1.1%	0.0%	6.7%	8.6%	4.0%	-3.3%	6.4%	0.9%	22.8%	3.8%	3.4%	3.0%	4.7%
5	-0.6%	2.5%	-0.2%	0.7%	3.2%	2.6%	0.1%	-0.3%	-2.4%	0.5%	0.3%	0.5%	1.2%	-1.4%	6.8%	10.8%	6.4%	-4.7%	8.1%	0.5%	24.3%	5.4%	5.1%	4.4%	7.0%
6	-0.3%	2.5%	-0.2%	0.8%	3.3%	3.0%	0.5%	-0.4%	-2.5%	0.2%	0.2%	-0.3%	0.2%	-2.2%	7.0%	11.7%	7.2%	-4.9%	9.3%	-0.3%	25.3%	5.7%	5.5%	5.0%	8.0%
7	0.2%	2.5%	0.0%	0.7%	3.5%	3.2%	0.5%	-0.4%	-2.8%	0.2%	0.2%	-0.3%	0.1%	-2.5%	7.7%	13.8%	8.2%	-5.0%	10.2%	-0.3%	29.3%	6.0%	6.0%	5.7%	9.0%
8	0.3%	2.5%	0.1%	0.5%	3.8%	3.4%	0.8%	-0.7%	-3.0%	0.0%	0.2%	0.2%	0.5%	-2.4%	8.3%	14.7%	8.7%	-5.5%	10.5%	0.2%	30.8%	6.4%	6.8%	7.0%	10.3%
9	0.2%	2.7%	0.3%	0.6%	4.4%	3.8%	0.1%	-0.4%	-3.3%	0.3%	0.2%	-0.1%	0.4%	-3.2%	8.7%	14.8%	9.3%	-7.0%	12.0%	-0.1%	33.1%	7.1%	7.6%	6.9%	12.0%
10	0.3%	2.8%	0.4%	0.5%	4.5%	3.7%	0.3%	-0.5%	-3.3%	0.3%	0.3%	0.2%	0.8%	-2.7%	9.6%	15.8%	9.6%	-7.4%	12.7%	0.2%	33.5%	7.1%	8.0%	6.9%	12.7%
Source: Copia Capital Managemer	nt																								

Source: Copia Capital Management

### **Copia Smart Beta range**

					9	%mm Per	formance	2								Ret	urn Charact	eristics					Risk Char	acteristics	
																					Since			Return	Maximum Return
	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	ЗM	6M	12M	36M	2017	2018	2019		Inception (14 Mar 16)				Drawdown* 3Y
Copia First Trust	0.3%	1.4%	1.5%	-3.0%	5.3%	3.2%	-3.7%	1.8%	-1.7%	3.2%	1.1%	-1.9%	2.4%	-1.3%	7.3%	17.7%	15.4%	-7.9%	12.9%	-1.9%	41.9%	9.5%	8.7%	6.8%	12.9%
Copia Dorsey Wright	-0.8%	1.0%	2.3%	-1.5%	6.1%	3.3%	-5.3%	2.1%	-2.0%	0.9%	2.4%	-2.9%	0.3%	-4.9%	5.2%	8.7%	16.8%	-14.4%	14.8%	-2.9%	33.4%	10.7%	10.5%	8.6%	18.8%
Source: Conia Canital Manageme	nt																								

Source: Copia Capital Management



### **Copia Select range**

					9	%mm Per	rformanc	e								Ret	urn Charac	teristics			Since Inception	Annualised	Risk Char Annualised	acteristics Maximum Return Drawdown*	Maximum Return Drawdown*
	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	3M	6M	12M	36M	2017	2018	2019	YTD	(31 Oct 16)	Volatility 1Y	Volatility 3Y	1Y	3Y
Cautious	-0.3%	3.0%	0.1%	1.7%	1.9%	2.9%	1.1%	0.1%	-2.6%	0.2%	-0.1%	1.4%	1.4%	-0.1%	9.6%	14.9%	3.1%	-0.3%	9.3%	1.4%	13.3%	5.4%	4.8%	4.7%	4.7%
Moderate	0.2%	3.0%	0.8%	0.8%	3.1%	3.5%	0.2%	0.6%	-2.5%	0.8%	0.1%	0.8%	1.7%	-0.1%	11.7%	19.9%	6.1%	-1.7%	13.3%	0.8%	19.5%	5.7%	5.7%	3.8%	6.0%
Balanced	0.6%	2.7%	1.4%	-0.6%	3.8%	3.8%	-1.1%	1.1%	-2.3%	1.5%	0.8%	-0.2%	2.1%	-0.2%	12.1%	21.8%	9.0%	-4.0%	16.1%	-0.2%	23.0%	6.5%	6.8%	3.7%	9.1%
Growth	0.8%	2.6%	1.7%	-0.9%	4.3%	4.2%	-1.6%	1.3%	-2.6%	1.9%	1.2%	-0.6%	2.5%	-0.5%	12.6%	23.5%	10.1%	-4.3%	17.6%	-0.6%	25.4%	7.4%	7.7%	4.4%	10.2%
Equity	1.1%	2.4%	2.3%	-1.8%	5.0%	4.3%	-2.8%	1.5%	-2.5%	2.1%	1.3%	-1.2%	2.2%	-1.6%	12.0%	23.8%	12.1%	-5.2%	18.1%	-1.2%	26.5%	8.8%	8.8%	5.2%	12.1%
Source: Copia Capital Manageme	nt																								

Copia Select Plus range

					9	%mm Per	formance	e								Retu	urn Charac	teristics					Risk Chai	acteristics Maximum	Maximum
	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	3M	6M	12M	36M	2017	2018	2019	YTD	Since Inception (31 Oct 17)	/	Annualised Volatility 3Y	Return Drawdown* 1Y	Return Drawdown* 3Y
Cautious	-0.3%	2.1%	0.1%	1.1%	1.7%	2.7%	0.9%	0.0%	-2.1%	0.1%	-0.3%	1.1%	0.9%	-0.3%	7.2%	#N/A	#N/A	-0.7%	7.4%	1.1%	8.5%	4.5%	#N/A	3.7%	#N/A
Moderate	0.4%	2.0%	1.1%	-0.3%	2.8%	3.4%	-0.3%	0.6%	-2.3%	1.0%	0.3%	-0.3%	1.0%	-1.0%	8.7%	#N/A	#N/A	-3.2%	12.7%	-0.3%	9.6%	5.3%	#N/A	3.1%	#N/A
Balanced	0.9%	1.5%	1.9%	-1.9%	3.7%	3.6%	-1.5%	1.3%	-2.2%	1.7%	0.9%	-1.6%	1.0%	-1.4%	8.3%	#N/A	#N/A	-5.9%	15.1%	-1.6%	7.9%	7.1%	#N/A	3.6%	#N/A
Growth	1.0%	1.2%	2.3%	-2.8%	4.3%	3.6%	-2.6%	1.5%	-1.9%	2.1%	1.2%	-2.1%	1.2%	-1.8%	7.9%	#N/A	#N/A	-7.1%	15.6%	-2.1%	6.4%	8.3%	#N/A	5.1%	#N/A
Equity		0.8%	3.0%	-3.7%	5.0%	4.0%	-3.4%	1.9%	-1.9%	2.4%	1.5%	-2.7%	1.2%	-2.3%	8.1%	#N/A	#N/A	-8.7%	17.6%	-2.7%	6.0%	10.1%	#N/A	6.3%	#N/A

Source: Copia Capital Management



### **Copia Select range - USD**

					9	%mm Per	formance	e								Retu	urn Charact	eristics			Since		Risk Char	racteristics Maximum	Maximum
	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	3M	6M	12M	36M	2017	2018	2019	YTD	Inception	Annualised Volatility 1Y	/	Return Drawdown* 1Y	Return Drawdown* 3Y
Cautious	0.7%	1.4%	0.7%	-0.2%	2.7%	0.6%	1.2%	-0.2%	0.7%	0.6%	1.0%	1.2%	2.8%	4.5%	10.9%	20.3%	#N/A	-2.3%	12.7%	1.2%	20.3%	2.7%	3.3%	1.0%	4.5%
Moderate	1.3%	1.4%	1.2%	-1.3%	3.7%	0.4%	0.2%	0.6%	1.3%	0.8%	1.5%	0.7%	3.1%	5.3%	12.5%	24.3%	#N/A	-4.9%	16.3%	0.7%	24.3%	3.9%	4.9%	2.1%	8.4%
Balanced	2.0%	1.2%	1.7%	-2.5%	4.5%	0.5%	-1.1%	1.3%	1.8%	1.5%	2.3%	-0.1%	3.6%	5.6%	13.7%	28.4%	#N/A	-6.7%	20.0%	-0.1%	28.4%	6.1%	6.8%	3.5%	11.6%
Growth	2.4%	1.0%	2.0%	-3.1%	4.8%	0.4%	-1.8%	1.7%	2.1%	1.5%	2.6%	-0.3%	3.8%	5.8%	13.8%	30.2%	#N/A	-7.4%	20.8%	-0.3%	30.2%	7.3%	7.8%	4.5%	13.2%
Equity	2.8%	0.8%	2.4%	-4.0%	5.4%	0.6%	-2.7%	2.1%	2.3%	1.9%	2.9%	-0.9%	4.0%	5.7%	14.2%	32.5%	#N/A	-8.6%	22.7%	-0.9%	32.5%	9.0%	9.3%	5.6%	15.5%
Source: Copia Capital Manageme	nt																								

Source: Copia Capital Management

### **Copia Select range - EUR**

					ç	%mm Per	rformance	e								Ret	urn Charact	eristics					Risk Char	acteristics Maximum	Maximum
	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	3M	6M	12M	36M	2017	2018	2019	YTD	•	Annualised Volatility 1Y		Return Drawdown*	Return Drawdown* 3Y
Cautious	0.9%	1.8%	1.0%	-0.4%	1.9%	1.8%	1.2%	0.2%	-0.4%	0.7%	0.0%	1.4%	2.2%	3.2%	10.6%	15.1%	#N/A	-1.0%	12.0%	1.4%	15.1%	2.9%	3.3%	1.1%	3.2%
Moderate	1.9%	2.1%	1.7%	-1.6%	2.7%	2.2%	0.5%	1.2%	-0.1%	1.1%	1.0%	0.9%	3.1%	4.7%	14.3%	21.2%	#N/A	-2.9%	18.4%	0.9%	21.2%	4.0%	5.2%	2.5%	6.0%
Balanced	2.4%	2.1%	2.2%	-2.6%	3.1%	2.2%	-0.5%	1.9%	0.2%	2.0%	1.5%	0.3%	3.8%	5.4%	15.6%	24.8%	#N/A	-4.2%	21.8%	0.3%	24.8%	5.6%	6.9%	3.9%	8.1%
Growth	3.0%	2.1%	2.4%	-2.9%	3.2%	2.2%	-0.8%	2.3%	0.2%	2.1%	2.0%	-0.1%	4.1%	5.9%	16.8%	27.2%	#N/A	-4.7%	24.0%	-0.1%	27.2%	6.4%	7.7%	4.3%	9.5%
Equity	3.4%	2.1%	2.9%	-3.6%	3.6%	2.4%	-1.4%	2.8%	0.3%	2.8%	2.3%	-0.6%	4.5%	6.3%	18.0%	29.4%	#N/A	-5.8%	26.5%	-0.6%	29.4%	7.8%	9.0%	5.3%	11.4%
Source: Conia Canital Managemer	nt																								

Source: Copia Capital Management

Notes: Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates. Copia Select USD and EUR models are available only on the Novia Global platform.



### **Copia Retirement Income range**

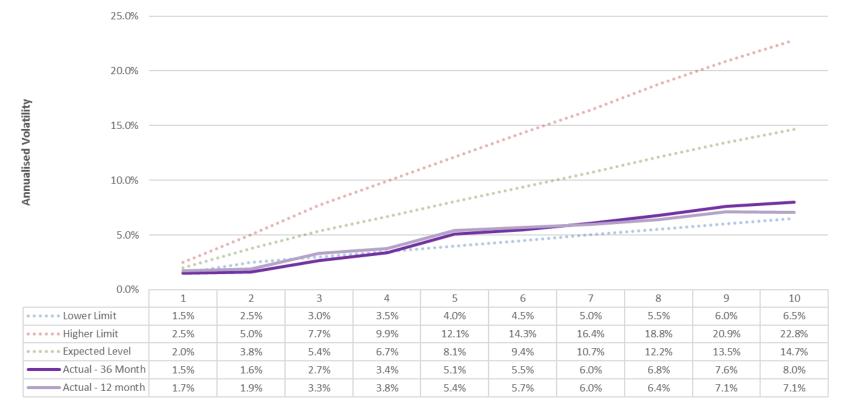
					9	6mm Per	formance	2								Retu	ırn Charact	eristics			Since	Annualised	Risk Char	acteristics Maximum Return Drawdown*	Maximum Return Drawdown*
	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	3M	6M	12M	36M	2017	2018	2019	YTD	(28 Feb 17)		Volatility 3Y	1Y	3Y
	0.2%	1.1%	-0.5%	0.1%	0.9%	1.3%	0.6%	1.1%	-0.8%	0.2%	0.4%	0.4%	1.1%	2.0%	5.2%	#N/A	#N/A	-0.9%	6.0%	0.4%	6.4%	2.2%	#N/A	1.3%	#N/A
RP1/11-15Y	0.2%	1.5%	-0.5%	-0.2%	1.5%	1.8%	0.4%	1.6%	-1.1%	0.4%	0.8%	0.0%	1.3%	2.1%	6.6%	#N/A	#N/A	-1.9%	8.5%	0.0%	8.2%	3.2%	#N/A	1.9%	#N/A
RP1/16-20Y	0.1%	1.8%	-0.5%	-0.2%	1.9%	2.2%	0.4%	2.0%	-1.5%	0.5%	0.8%	0.0%	1.4%	2.2%	7.7%	#N/A	#N/A	-1.9%	9.9%	0.0%	10.3%	4.0%	#N/A	2.4%	#N/A
RP1/20-25Y+	0.2%	1.9%	-0.1%	-0.4%	2.4%	2.5%	0.2%	1.8%	-1.5%	0.6%	0.8%	0.1%	1.6%	2.0%	8.9%	#N/A	#N/A	-2.0%	11.0%	0.1%	12.0%	4.3%	#N/A	2.2%	#N/A
	0.2%	1.0%	-0.2%	-0.7%	1.6%	1.5%	-0.2%	1.6%	-0.9%	0.6%	1.0%	-0.5%	1.1%	1.6%	5.2%	#N/A	#N/A	-2.4%	7.8%	-0.5%	6.6%	3.2%	#N/A	1.8%	#N/A
RP2/11-15Y	0.5%	1.2%	-0.2%	-1.1%	2.2%	2.0%	-0.4%	2.2%	-1.2%	0.9%	1.4%	-1.0%	1.3%	1.9%	6.7%	#N/A	#N/A	-3.3%	10.8%	-1.0%	8.9%	4.4%	#N/A	2.6%	#N/A
RP2/16-20Y	0.6%	1.6%	-0.1%	-0.9%	2.4%	2.3%	-0.3%	2.3%	-1.4%	0.9%	1.3%	-0.7%	1.4%	2.0%	8.2%	#N/A	#N/A	-3.1%	12.3%	-0.7%	11.4%	4.7%	#N/A	2.7%	#N/A
RP2/20-25Y+	0.7%	1.7%	0.4%	-1.2%	3.0%	2.8%	-0.7%	2.1%	-1.4%	1.1%	1.3%	-0.6%	1.7%	1.7%	9.2%	#N/A	#N/A	-3.0%	13.2%	-0.6%	13.1%	5.2%	#N/A	2.7%	#N/A
	0.6%	0.9%	0.1%	-1.5%	2.3%	1.9%	-1.0%	2.4%	-1.1%	1.1%	1.6%	-1.6%	1.1%	1.3%	5.7%	#N/A	#N/A	-3.6%	10.4%	-1.6%	7.6%	5.1%	#N/A	3.3%	#N/A
RP3/11-15Y	0.7%	1.0%	0.1%	-1.9%	2.8%	2.2%	-1.2%	2.8%	-1.3%	1.4%	1.9%	-1.9%	1.4%	1.7%	6.8%	#N/A	#N/A	-4.1%	12.5%	-1.9%	9.5%	6.1%	#N/A	3.9%	#N/A
RP3/16-20Y	1.0%	1.4%	0.4%	-1.7%	3.2%	2.6%	-1.1%	2.6%	-1.4%	1.3%	1.7%	-1.5%	1.6%	1.6%	8.7%	#N/A	#N/A	-4.0%	14.4%	-1.5%	12.5%	6.1%	#N/A	3.7%	#N/A
RP3/20-25Y+	1.1%	1.4%	0.7%	-1.9%	3.5%	2.8%	-1.5%	2.4%	-1.3%	1.5%	1.8%	-1.5%	1.7%	1.2%	9.1%	#N/A	#N/A	-3.9%	14.8%	-1.5%	13.2%	6.4%	#N/A	4.0%	#N/A
	1.1%	0.7%	0.4%	-2.5%	3.3%	2.3%	-2.0%	3.2%	-1.2%	1.8%	2.4%	-2.8%	1.3%	1.3%	6.7%	#N/A	#N/A	-4.9%	14.0%	-2.8%	9.6%	7.6%	#N/A	5.2%	#N/A
RP4/11-15Y	1.2%	0.8%	0.6%	-2.7%	3.7%	2.6%	-2.1%	3.3%	-1.2%	1.9%	2.5%	-2.8%	1.6%	1.5%	7.8%	#N/A	#N/A	-4.9%	15.2%	-2.8%	11.4%	8.0%	#N/A	5.4%	#N/A
RP4/16-20Y	1.1%	1.0%	0.7%	-2.5%	3.8%	2.8%	-2.2%	3.0%	-1.4%	1.8%	2.5%	-2.7%	1.6%	1.0%	8.0%	#N/A	#N/A	-4.6%	15.2%	-2.7%	12.0%	8.0%	#N/A	5.3%	#N/A
RP4/20-25Y+	1.3%	1.0%	0.7%	-2.4%	3.9%	2.7%	-2.4%	2.9%	-1.4%	1.8%	2.6%	-2.8%	1.5%	0.5%	7.8%	#N/A	#N/A	-4.5%	15.4%	-2.8%	12.0%	8.1%	#N/A	5.4%	#N/A
	1.7%	1.0%	1.0%	-2.9%	4.3%	3.1%	-2.7%	3.6%	-1.9%	2.2%	2.4%	-3.5%	0.9%	-0.2%	8.0%	#N/A	#N/A	-4.2%	16.1%	-3.5%	12.9%	9.5%	#N/A	6.3%	#N/A
RP5/11-15Y	1.6%	0.9%	0.8%	-2.8%	4.3%	3.0%	-3.1%	3.3%	-1.9%	2.1%	2.9%	-3.8%	1.0%	-0.8%	7.0%	#N/A	#N/A	-3.7%	15.2%	-3.8%	12.2%	9.7%	#N/A	6.6%	#N/A
RP5/16-20Y	1.3%	0.9%	0.8%	-2.7%	4.3%	2.9%	-3.3%	3.2%	-1.9%	2.1%	3.0%	-3.9%	1.0%	-1.0%	6.5%	#N/A	#N/A	-4.0%	14.8%	-3.9%	11.4%	9.7%	#N/A	6.6%	#N/A
RP5/20-25Y+	1.3%	0.7%	0.7%	-3.0%	4.3%	2.8%	-3.2%	3.4%	-1.6%	2.1%	3.2%	-4.0%	1.2%	-0.3%	6.6%	#N/A	#N/A	-4.6%	15.1%	-4.0%	10.9%	9.8%	#N/A	6.7%	#N/A

Source: Copia Capital Management

Notes: Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates.



### Outcome analysis as at 31 January 2020



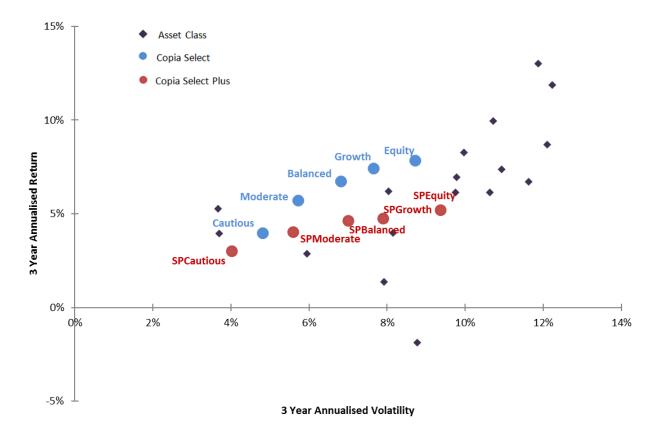
**Copia Volatility Focus Portfolios** 

#### For illustration only

Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates.



# Outcome (risk-return) analysis as at 31 January 2020



For illustration only.

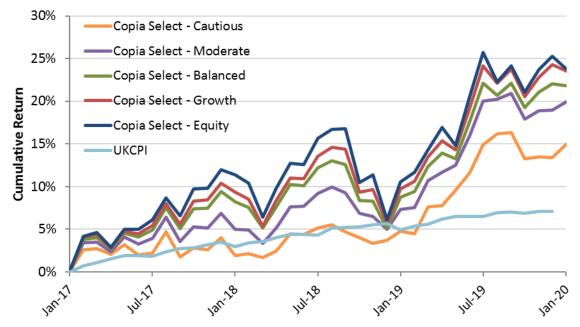
Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates.

Select Portfolios Performance does not include simulated performance. Actual data is used from 1-Nov-2016 to Present

Select Plus Portfolios Performance includes simulated performance from 31-January-2017 to launch date (31-Oct-2017). Actual data is used from 01-Nov-2017 to Present



Outcome (3 year cumulative return) analysis as at 31 January 2020



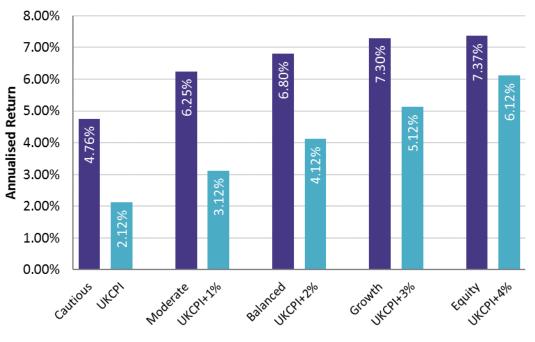
### Copia Select Year 3 Year Culmulative Performance

For illustration only.

Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates. Available CPI data has been used as a comparator for real returns. CPI data for January 2020 is currently unavailable and not shown.



Outcome (3 year annualised return) analysis as at 31 January 2020



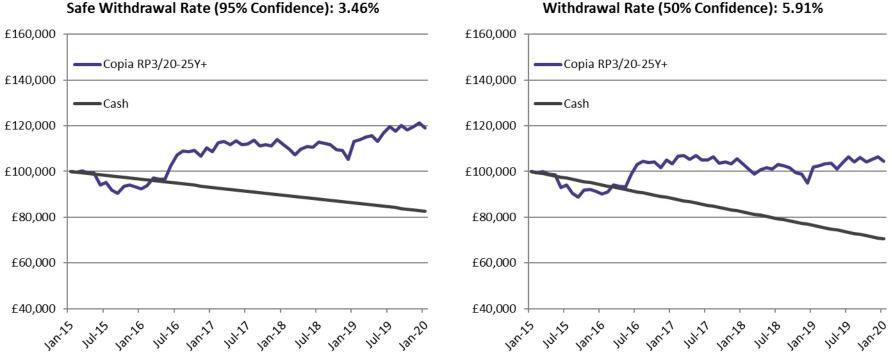
### **Copia Select 3 Year Annualised Return**

For illustration only.

Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates. Available CPI data has been used as a comparator for real returns. CPI data for January 2020 is currently unavailable and not shown.



# Outcome analysis as at 31 January 2020



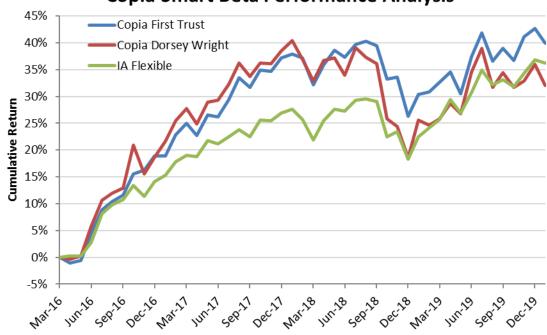
Withdrawal Rate (50% Confidence): 5.91%

For illustration only.

Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates. Performance includes simulated performance for data prior to launch date (28-Feb-2017). Actual data is used from 1-Mar-2017 to Present



# Outcome analysis as at 31 January 2020



### **Copia Smart Beta Performance Analysis**

For illustration only. Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates. -i@u -i@u

# **Copia Capital Management** The art of portfolio construction

#### Disclaimer

Some figures and numbers in this document are based on Copia's simulation data. Figures relating to simulated performance is not a reliable indicator of the future. Models are prepared in accordance with tolerance to risk and not client circumstances and information is from given sources and taken to be reliable and accurate, which Copia cannot warrant for accuracy or completeness.

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