

## Monthly performance overview: as of 30 November 2019

#### Asset class overview: performance table

					5	%mm Per	formance	•								Return Ch	aracteristic	cs				Risk Char	acteristics	
																							Maximum Return	Maximum Return
																						Annualised	Drawdown*	Drawdown*
	Dec-18	Jan-19			•		Jun-19		- U	•			3M	6M	12M	36M	2016	2017	2018	YTD	Volatility 1Y		1Y	3Y
	-3.9%	4.6%	1.8%	2.5%	3.8%	-3.8%	3.7%	2.3%			-1.3%		4.0%		11.5%				-9.2%	16.1%	11.0%	9.9%	7.4%	14.6%
	-4.9%	3.3%	1.8%	1.9%	5.0%	-2.3%	6.6%	2.7%	-1.4%		-1.6%	1.8%	0.6%		13.7%	33.3%	19.5%	16.0%	-9.5%	19.6%	11.3%	10.5%	7.5%	14.4%
	-8.4%	4.4%	2.8%	2.9%	5.0%	-2.9%	5.3%	7.6%	-2.3%	-0.2%	-2.6%	4.4%			15.8%	44.9%	33.7%	10.5%	0.2%	26.4%	16.0%	12.3%	13.2%	15.1%
	-7.2%	4.3%	2.3%	2.5%	4.5%	-2.6%	5.4%	5.9%	-2.3%	0.3%		3.6%			14.3%	37.4%	29.1%	11.8%	-3.5%	23.2%	14.0%	10.8%	11.2%	14.1%
	-6.2%	3.0%	-1.1%	1.6%	2.8%	-2.1%	3.8%	4.5%	-1.1%			1.9%		10.9%		22.2%		13.5%	-7.5%	15.5%	10.8%	9.7%	9.6%	14.2%
	-2.0%	4.0%	2.8%	2.1%	2.6%	0.1%	5.6%	3.9%			-2.5%		-1.1%		11.9%	23.7%	29.1%	14.5%	-5.1%	14.1%	11.4%	10.9%	9.9%	12.8%
Equities - EM	-2.5%	5.5%	-0.9%	1.8%	3.2%	-4.6%	5.9%		-5.4%		-1.1%	0.4%				24.3%	34.0%	24.8%	-9.6%	8.7%	12.5%	11.9%	8.3%	18.5%
Alternatives - Property	-5.2%	7.5%	-1.2%	5.4%	-1.2%	2.9%	1.0%	5.6%	1.4%	1.3%	-2.6%	-0.5%	-1.9%	6.1%	14.5%	25.6%	23.8%	1.6%	0.0%	20.8%	12.8%	10.5%	7.5%	13.3%
Alternatives - Private Equity	-8.3%	7.4%	2.8%	2.3%	6.0%	-0.2%	6.3%	6.1%	-0.5%	2.2%	-3.1%	4.0%	3.0%	15.5%	26.6%	48.0%	37.2%	13.8%	-8.9%	38.0%	15.8%	12.0%	12.5%	19.2%
Alternatives - Infrastructure	-2.1%	2.6%	0.3%	4.1%	0.5%	2.6%	2.7%	4.5%	1.5%	-0.7%	-4.0%	-0.3%	-4.9%	3.6%	12.0%	23.0%	29.6%	3.0%	1.5%	14.3%	8.7%	8.2%	6.1%	9.3%
Alternatives - Commodities	-1.7%	2.5%	-0.5%	1.9%	-0.9%	0.5%	1.6%	2.8%	-2.2%	0.1%	-3.4%	-1.2%	-4.5%	-2.6%	-0.8%	-5.3%	36.0%	-6.2%	-3.2%	0.8%	6.8%	8.8%	7.0%	13.9%
Alternatives - Gold	5.0%	0.2%	-1.7%	0.5%	-0.9%	4.6%	7.7%	5.2%	7.5%	-4.8%	-2.2%	-3.2%	-10.0%	9.6%	18.1%	19.5%	31.3%	1.6%	4.3%	12.4%	15.0%	11.6%	11.9%	12.9%
Bonds - UK Government	1.9%	1.1%	-0.7%	3.0%	-1.6%	3.1%	0.1%	1.4%	4.5%	-0.1%	-2.0%	-0.4%	-2.4%	3.5%	10.6%	12.5%	9.7%	1.8%	0.3%	8.5%	6.9%	5.9%	5.1%	5.1%
Bonds - UK Corporate	0.8%	1.6%	0.2%	2.2%	-0.1%	1.2%	1.1%	1.7%	2.0%	-0.2%	-0.5%	0.2%	-0.5%	4.3%	10.6%	14.7%	10.3%	4.4%	-1.6%	9.7%	3.2%	3.8%	2.2%	3.3%
Bonds - Global Corporate	1.2%	2.5%	0.2%	1.7%	0.2%	0.5%	3.1%	0.1%	1.7%	-0.7%	1.1%	-0.2%	0.3%	5.2%	11.9%	16.2%	4.0%	8.8%	-3.9%	10.6%	3.9%	3.7%	1.9%	6.1%
Bonds - Global Government	2.4%	-1.6%	-2.1%	3.4%	-0.4%	5.0%	1.3%	3.6%	3.2%	-2.0%	-4.5%	-1.2%	-7.6%	0.1%	6.8%	6.9%	22.2%	-3.4%	5.2%	4.3%	10.3%	7.9%	9.0%	9.5%
Bonds - EM	1.4%	2.1%	-0.6%	3.6%	0.1%	3.5%	3.2%	4.9%	1.4%	-1.7%	-4.7%	-0.5%	-6.8%	2.2%	12.9%	14.8%	31.9%	0.1%	0.0%	11.3%	9.4%	8.3%	8.3%	11.8%
GBPUSD	0.0%	2.8%	1.2%	-1.7%	0.0%	-3.1%	0.5%	-4.2%	0.0%	1.1%	5.3%	-0.1%	6.3%	2.3%	1.4%	3.4%	-16.3%	9.5%	-5.6%	1.3%	8.7%	7.7%	9.8%	16.1%
GBPEUR	-1.3%	3.0%	1.8%	-0.4%	0.0%	-2.7%	-1.3%	-1.7%	0.8%	1.9%	2.9%	1.1%	6.0%	3.8%	4.2%	-0.6%	-13.6%	-4.0%	-1.2%	5.5%	6.4%	5.7%	8.8%	10.2%
GBPJPY	-3.4%	2.0%	3.5%	-2.2%	0.6%	-5.8%	0.1%	-3.4%	-2.3%	2.7%	5.3%	1.2%		3.4%	-2.3%	-1.2%	-18.4%	5.3%	-8.1%	1.2%	11.5%	9.4%	14.2%	18.5%
Dollar Index	-1.1%	-0.6%	0.6%	1.2%	0.2%	0.3%	-1.7%	2.5%	0.4%	0.5%		0.9%				-3.2%	3.6%	-9.9%	4.4%	2.2%	4.4%	5.2%	2.3%	14.2%
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Source: Bloomberg, Copia Capital Management.

#### Notes:

Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates.

The performance of each asset class is represented by relevant indices and expressed in GBP terms, which are selected by Copia Capital Management. Reference to a particular asset class does not represent a recommendation to seek exposure to that asset class. \*Maximum Return Drawdown is defined as the largest single drop from peak to trough of the value of an asset class or portfolio over any timeframe within the stated period. This information is included for comparison purposes for the period stated, but is not an indicator of potential maximum loss for other periods or in the future.



### **Copia Volatility Focus range**

					9	%mm Per	formance	2								Reti	urn Charact	eristics			Since		Risk Char	acteristics Maximum	Maximum
	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	3M	6M	12M	36M	2016	2017	2018	YTD	Inception	Annualised Volatility 1Y	Annualised Volatility 3Y	Return Drawdown* 1Y	Return Drawdown* 3Y
	0.1%	0.2%	-0.2%	0.9%	-0.2%	0.4%	0.5%	0.9%	1.0%	-0.2%	-0.2%	0.0%	-0.5%	2.0%	3.1%	4.0%	3.6%	0.6%	0.0%	3.1%	10.2%	1.6%	1.5%	1.2%	1.6%
	0.1%	0.3%	-0.3%	1.0%	-0.2%	0.4%	0.6%	1.2%	0.9%	-0.1%	-0.3%	-0.1%	-0.5%	2.2%	3.4%	4.5%	4.4%	0.7%	0.2%	3.3%	10.0%	1.8%	1.6%	1.4%	1.7%
	-0.5%	0.2%	-0.1%	1.5%	-0.1%	0.7%	1.9%	2.1%	0.6%	-0.1%	-1.1%	0.1%	-1.2%	3.5%	5.1%	8.5%	2.3%	3.4%	-2.3%	5.6%	17.5%	3.4%	2.8%	2.4%	3.7%
	-1.3%	0.6%	-0.1%	1.8%	0.0%	0.6%	2.3%	2.1%	0.6%	-0.2%	-1.5%	0.0%	-1.7%	3.3%	4.8%	9.6%	3.7%	4.0%	-3.3%	6.2%	21.4%	4.2%	3.6%	2.9%	4.7%
	-2.8%	1.7%	-0.6%	2.5%	-0.2%	0.7%	3.2%	2.6%	0.1%	-0.3%	-2.4%	0.5%	-2.2%	3.6%	4.8%	12.5%	2.4%	6.4%	-4.7%	7.8%	23.4%	6.5%	5.3%	4.2%	7.0%
	-3.3%	1.8%	-0.3%	2.5%	-0.2%	0.8%	3.3%	3.0%	0.5%	-0.4%	-2.5%	0.2%	-2.6%	4.1%	5.4%	14.6%	2.3%	7.2%	-4.9%	9.0%	25.4%	7.0%	5.7%	4.6%	8.0%
	-4.0%	2.0%	0.2%	2.5%	0.0%	0.7%	3.5%	3.2%	0.5%	-0.4%	-2.8%	0.2%	-2.9%	4.2%	5.5%	17.2%	3.8%	8.2%	-5.0%	9.9%	29.4%	7.7%	6.4%	5.7%	9.0%
	-4.5%	2.2%	0.3%	2.5%	0.1%	0.5%	3.8%	3.4%	0.8%	-0.7%	-3.0%	0.0%	-3.7%	4.3%	5.3%	17.6%	4.4%	8.7%	-5.5%	10.2%	30.2%	8.4%	7.1%	6.6%	10.3%
	-5.1%	2.9%	0.2%	2.7%	0.3%	0.6%	4.4%	3.8%	0.1%	-0.4%	-3.3%	0.3%	-3.4%	4.8%	6.1%	18.6%	5.9%	9.3%	-7.0%	11.8%	33.1%	9.5%	8.0%	7.5%	12.0%
10		3.1%	0.3%	2.8%	0.4%	0.5%	4.5%	3.7%	0.3%	-0.5%	-3.3%	0.3%	-3.4%	4.9%	6.2%	19.1%	5.6%	9.6%	-7.4%	12.4%	32.9%	9.9%	8.3%	8.3%	12.7%

Source: Copia Capital Management

#### **Copia Smart Beta range**

					9	%mm Per	formance	e								Reti	urn Charac	teristics					Risk Char	acteristics	
																					Since			Maximum Return	Maximum Return
	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	3M	6M	12M	36M	2016	2017	2018		(14 Mar 16)				Drawdown* 3Y
Copia First Trust	-5.4%	3.2%	0.3%	1.4%	1.5%	-3.0%	5.3%	3.2%	-3.7%	1.8%	-1.7%	3.2%	3.3%	8.1%	5.6%	21.4%	#N/A	15.4%	-7.9%	11.6%	43.1%	11.4%	8.7%	8.5%	12.9%
Copia Dorsey Wright	-4.7%	6.0%	-0.8%	1.0%	2.3%	-1.5%	6.1%	3.3%	-5.3%	2.1%	-2.0%	0.9%	0.9%	4.8%	6.8%	15.0%	#N/A	16.8%	-14.4%	12.1%	34.1%	12.7%	10.5%	8.6%	18.8%
Source: Copia Capital Manage	ment																								

Notes: Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates.



#### **Copia Select range**

					9	%mm Per	formance	e								Retu	urn Charac	teristics			Since		Risk Char	acteristics Maximum	Maximum
	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	3M	6M	12M	36M	2016	2017	2018		Inception (31 Oct 16)			Return Drawdown* 1Y	Return Drawdown* 3Y
Cautious	0.3%	1.1%	-0.3%	3.0%	0.1%	1.7%	1.9%	2.9%	1.1%	0.1%	-2.6%	0.2%	-2.3%	3.6%	9.8%	15.2%	#N/A	3.1%	-0.3%	9.4%	11.9%	5.3%	5.0%	4.6%	4.6%
Moderate	-1.4%	2.2%	0.2%	3.0%	0.8%	0.8%	3.1%	3.5%	0.2%	0.6%	-2.5%	0.8%	-1.1%	5.6%	11.6%	21.5%	#N/A	6.1%	-1.7%	13.2%	18.5%	6.3%	5.9%	3.8%	6.0%
Balanced	-2.9%	3.4%	0.6%	2.7%	1.4%	-0.6%	3.8%	3.8%	-1.1%	1.1%	-2.3%	1.5%	0.3%	6.9%	11.8%	24.5%	#N/A	9.0%	-4.0%	15.2%	22.2%	8.0%	7.0%	5.5%	9.1%
Growth	-3.7%	3.8%	0.8%	2.6%	1.7%	-0.9%	4.3%	4.2%	-1.6%	1.3%	-2.6%	1.9%	0.5%	7.5%	12.0%	26.6%	#N/A	10.1%	-4.3%	16.2%	24.7%	9.2%	7.8%	6.5%	10.2%
Equity	-4.7%	4.2%	1.1%	2.4%	2.3%	-1.8%	5.0%	4.3%	-2.8%	1.5%	-2.5%	2.1%	1.2%	7.7%	11.0%	28.1%	#N/A	12.1%	-5.2%	16.6%	26.4%	10.9%	8.9%	8.1%	12.1%
Source: Copia Capital Manageme	nt																								

## **Copia Select Plus range**

					ç	%mm Per	formanc	e								Ret	urn Charact	eristics					Risk Char	racteristics	
	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	3M	6M	12M	36M	2016	2017	2018	YTD	•	Annualised Volatility 1Y	Annualised Volatility 3Y	Maximum Return Drawdown* 1Y	Maximum Return Drawdown* 3Y
Cautious	-0.4%	1.2%	-0.3%	2.1%	0.1%	1.1%	1.7%	2.6%	0.9%	0.0%	-2.1%	0.1%	-2.0%	3.3%	7.2%	#N/A	#N/A	#N/A	-0.7%	7.7%	7.6%	4.5%	#N/A	3.6%	#N/A
Moderate	-2.8%	3.1%	0.4%	2.0%	1.1%	-0.3%	2.8%	3.3%	-0.3%	0.6%	-2.3%	1.0%	-0.7%	5.2%	8.8%	#N/A	#N/A	#N/A	-3.2%	12.0%	9.2%	6.8%	#N/A	4.7%	#N/A
Balanced	-4.4%	4.4%	0.9%	1.4%	1.9%	-1.9%	3.7%	3.4%	-1.5%	1.3%	-2.2%	1.7%	0.8%	6.4%	8.5%	#N/A	#N/A	#N/A	-5.9%	13.5%	8.1%	9.3%	#N/A	7.0%	#N/A
Growth	-5.2%	4.6%	1.0%	1.2%	2.3%	-2.8%	4.3%	3.4%	-2.6%	1.5%	-1.9%	2.1%	1.7%	6.8%	7.6%	#N/A	#N/A	#N/A	-7.1%	13.6%	6.8%	10.7%	#N/A	8.1%	#N/A
Equity	-6.7%	5.4%	1.4%	0.8%	3.0%	-3.7%	5.0%	3.7%	-3.4%	1.9%	-1.9%	2.4%	2.3%	7.6%	7.3%	#N/A	#N/A	#N/A	-8.7%	15.0%	6.6%	13.1%	#N/A	10.1%	#N/A
Source: Conia Canital Manageme	nt																								



#### **Copia Select range - USD**

					9	%mm Per	formance	e								Ret	urn Characi	teristics					Risk Char	acteristics	
	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	3M	6M	12M	36M	2016	2017	2018	YTD	•	Annualised Volatility 1Y		Maximum Return Drawdown* 1Y	Maximum Return Drawdown* 3Y
Cautious	-0.3%	2.8%	0.7%	1.4%	0.7%	-0.2%	2.7%	0.6%	1.2%	-0.2%	0.7%	0.6%	1.1%	5.7%	11.2%	#N/A	#N/A	#N/A	-2.3%	11.6%	17.8%	3.6%	#N/A	1.9%	#N/A
Moderate	-1.6%	4.2%	1.3%	1.4%	1.2%	-1.3%	3.7%	0.4%	0.2%	0.6%	1.3%	0.8%	2.8%	7.3%	12.8%	#N/A	#N/A	#N/A	-4.9%	14.6%	21.6%	5.8%	#N/A	3.9%	#N/A
Balanced	-3.1%	5.4%	2.0%	1.2%	1.7%	-2.5%	4.5%	0.5%	-1.1%	1.3%	1.8%	1.5%	4.6%	8.7%	13.7%	#N/A	#N/A	#N/A	-6.7%	17.4%	25.7%	8.6%	#N/A	6.1%	#N/A
Growth	-3.8%	5.9%	2.4%	1.0%	2.0%	-3.1%	4.8%	0.4%	-1.8%	1.7%	2.1%	1.5%	5.3%	8.9%	13.2%	#N/A	#N/A	#N/A	-7.4%	17.7%	27.2%	10.0%	#N/A	7.1%	#N/A
Equity		6.6%	2.8%	0.8%	2.4%	-4.0%	5.4%	0.6%	-2.7%	2.1%	2.3%	1.9%	6.4%	9.8%	13.3%	#N/A	#N/A	#N/A	-8.6%	19.2%	29.8%	12.1%	#N/A	8.9%	#N/A

Source: Copia Capital Management

### **Copia Select range - EUR**

					9	%mm Peri	formance	5								Ret	urn Charact	teristics			Since		Risk Char	racteristics Maximum Return	Maximum Return
	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	3M	6M	12M	36M	2016	2017	2018	YTD	Inception (31 Jan 17)			Drawdown*	Drawdown* 3Y
Cautious	-1.0%	2.7%	0.9%	1.8%	1.0%	-0.4%	1.9%	1.8%	1.2%	0.2%	-0.4%	0.7%	0.5%	5.6%	10.9%	#N/A	#N/A	#N/A	-1.0%	12.0%	13.5%	3.9%	#N/A	1.7%	#N/A
Moderate	-3.0%	4.5%	1.9%	2.1%	1.7%	-1.6%	2.7%	2.2%	0.5%	1.2%	-0.1%	1.1%	2.2%	7.8%	13.8%	#N/A	#N/A	#N/A	-2.9%	17.2%	19.0%	6.8%	#N/A	4.4%	#N/A
Balanced	-4.2%	5.7%	2.4%	2.1%	2.2%	-2.6%	3.1%	2.2%	-0.5%	1.9%	0.2%	2.0%	4.1%	9.1%	15.0%	#N/A	#N/A	#N/A	-4.2%	20.0%	22.6%	9.1%	#N/A	6.2%	#N/A
Growth	-5.1%	6.0%	3.0%	2.1%	2.4%	-2.9%	3.2%	2.2%	-0.8%	2.3%	0.2%	2.1%	4.8%	9.7%	15.3%	#N/A	#N/A	#N/A	-4.7%	21.5%	24.8%	10.3%	#N/A	7.4%	#N/A
Equity	-6.0%	6.6%	3.4%	2.1%	2.9%	-3.6%	3.6%	2.4%	-1.4%	2.8%	0.3%	2.8%	6.0%	10.9%	16.3%	#N/A	#N/A	#N/A	-5.8%	23.7%	27.3%	12.0%	#N/A	8.7%	#N/A
Source: Conia Canital Managemer	nt																								

Source: Copia Capital Management

Notes: Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates. Copia Select USD and EUR models are available only on the Novia Global platform.



#### **Copia Retirement Income range**

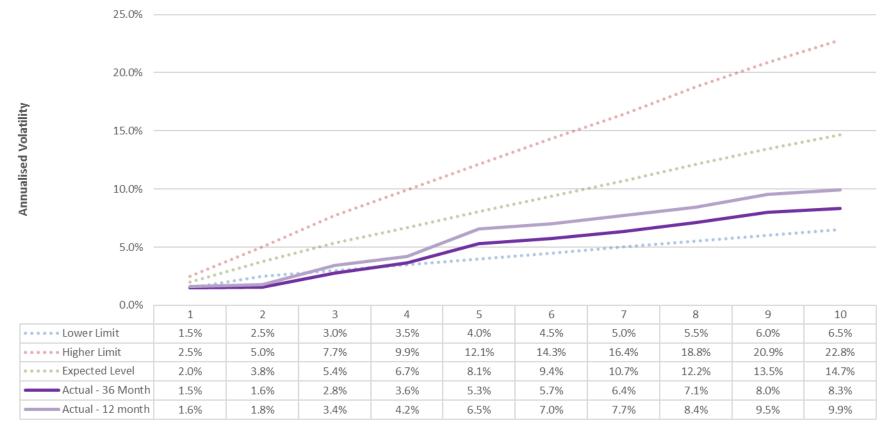
					9	%mm Per	formance	2								Ret	urn Charact	eristics			Since		Risk Chara	acteristics Maximum Return	Maximum Return
	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	3M	6M	12M	36M	2016	2017	2018	YTD		Annualised Volatility 1Y		Drawdown* 1Y	Drawdown* 3Y
	-0.4%	1.1%	0.2%	1.1%	-0.5%	0.1%	0.9%	1.3%	0.6%	1.1%	-0.8%	0.2%	0.5%	3.4%	5.1%	#N/A	#N/A	#N/A	-0.9%	5.5%	5.5%	2.5%	#N/A	1.4%	#N/A
	-0.9%	1.8%	0.2%	1.5%	-0.5%	-0.2%	1.5%	1.8%	0.4%	1.6%	-1.1%	0.4%	0.9%	4.6%	6.6%	#N/A	#N/A	#N/A	-1.9%	7.6%	7.3%	3.8%	#N/A	2.2%	#N/A
	-0.7%	2.1%	0.1%	1.8%	-0.5%	-0.2%	1.9%	2.2%	0.4%	2.0%	-1.5%	0.5%	0.9%	5.5%	8.3%	#N/A	#N/A	#N/A	-1.9%	9.0%	9.4%	4.4%	#N/A	2.4%	#N/A
RP1/20-25Y+	-0.7%	2.1%	0.2%	1.9%	-0.1%	-0.4%	2.4%	2.5%	0.2%	1.8%	-1.5%	0.6%	0.9%	6.1%	9.4%	#N/A	#N/A	#N/A	-2.0%	10.1%	11.0%	4.7%	#N/A	2.4%	#N/A
	-1.2%	1.9%	0.2%	1.0%	-0.2%	-0.7%	1.6%	1.5%	-0.2%	1.6%	-0.9%	0.6%	1.3%	4.4%	5.5%	#N/A	#N/A	#N/A	-2.4%	6.7%	6.1%	3.8%	#N/A	2.0%	#N/A
	-2.0%	2.9%	0.5%	1.2%	-0.2%	-1.1%	2.2%	2.0%	-0.4%	2.2%	-1.2%	0.9%	1.9%	5.7%	7.1%	#N/A	#N/A	#N/A	-3.3%	9.3%	8.5%	5.5%	#N/A	3.5%	#N/A
RP2/16-20Y	-2.1%	3.1%	0.6%	1.6%	-0.1%	-0.9%	2.4%	2.3%	-0.3%	2.3%	-1.4%	0.9%	1.7%	6.3%	8.6%	#N/A	#N/A	#N/A	-3.1%	10.9%	10.8%	5.8%	#N/A	3.8%	#N/A
RP2/20-25Y+	-2.0%	3.1%	0.7%	1.7%	0.4%	-1.2%	3.0%	2.8%	-0.7%	2.1%	-1.4%	1.1%	1.7%	6.9%	9.6%	#N/A	#N/A	#N/A	-3.0%	11.8%	12.3%	6.2%	#N/A	3.5%	#N/A
	-2.3%	2.7%	0.6%	0.9%	0.1%	-1.5%	2.3%	1.9%	-1.0%	2.4%	-1.1%	1.1%	2.4%	5.7%	6.1%	#N/A	#N/A	#N/A	-3.6%	8.6%	7.6%	5.8%	#N/A	3.5%	#N/A
	-2.6%	3.3%	0.7%	1.0%	0.1%	-1.9%	2.8%	2.2%	-1.2%	2.8%	-1.3%	1.4%	2.9%	6.9%	7.4%	#N/A	#N/A	#N/A	-4.1%	10.3%	9.5%	6.9%	#N/A	4.2%	#N/A
RP3/16-20Y	-3.2%	3.7%	1.0%	1.4%	0.4%	-1.7%	3.2%	2.6%	-1.1%	2.6%	-1.4%	1.3%	2.5%	7.3%	8.9%	#N/A	#N/A	#N/A	-4.0%	12.4%	12.2%	7.5%	#N/A	5.0%	#N/A
RP3/20-25Y+	-3.3%	3.6%	1.1%	1.4%	0.7%	-1.9%	3.5%	2.8%	-1.5%	2.4%	-1.3%	1.5%	2.5%	7.4%	9.1%	#N/A	#N/A	#N/A	-3.9%	12.8%	13.0%	7.8%	#N/A	5.1%	#N/A
	-3.8%	3.8%	1.1%	0.7%	0.4%	-2.5%	3.3%	2.3%	-2.0%	3.2%	-1.2%	1.8%	3.8%	7.6%	7.1%	#N/A	#N/A	#N/A	-4.9%	11.3%	10.1%	8.6%	#N/A	5.6%	#N/A
	-3.8%	3.9%	1.2%	0.8%	0.6%	-2.7%	3.7%	2.6%	-2.1%	3.3%	-1.2%	1.9%	3.9%	8.3%	8.1%	#N/A	#N/A	#N/A	-4.9%	12.3%	11.7%	9.0%	#N/A	5.6%	#N/A
RP4/16-20Y	-3.9%	3.9%	1.1%	1.0%	0.7%	-2.5%	3.8%	2.8%	-2.2%	3.0%	-1.4%	1.8%	3.5%	7.9%	8.1%	#N/A	#N/A	#N/A	-4.6%	12.4%	12.2%	9.0%	#N/A	5.8%	#N/A
RP4/20-25Y+	-4.2%	4.0%	1.3%	1.0%	0.7%	-2.4%	3.9%	2.7%	-2.4%	2.9%	-1.4%	1.8%	3.3%	7.6%	7.6%	#N/A	#N/A	#N/A	-4.5%	12.4%	12.3%	9.3%	#N/A	6.3%	#N/A
	-5.2%	3.8%	1.7%	1.0%	1.0%	-2.9%	4.3%	3.1%	-2.7%	3.6%	-1.9%	2.2%	3.8%	8.5%	7.6%	#N/A	#N/A	#N/A	-4.2%	13.4%	14.3%	10.7%	#N/A	7.6%	#N/A
	-5.0%	3.5%	1.6%	0.9%	0.8%	-2.8%	4.3%	3.0%	-3.1%	3.3%	-1.9%	2.1%	3.5%	7.7%	6.5%	#N/A	#N/A	#N/A	-3.7%	12.0%	13.4%	10.5%	#N/A	7.4%	#N/A
RP5/16-20Y	-4.8%	3.6%	1.3%	0.9%	0.8%	-2.7%	4.3%	2.9%	-3.3%	3.2%	-1.9%	2.1%	3.4%	7.4%	6.2%	#N/A	#N/A	#N/A	-4.0%	11.5%	12.5%	10.4%	#N/A	7.1%	#N/A
RP5/20-25Y+	-4.8%	3.7%	1.3%	0.7%	0.7%	-3.0%	4.3%	2.8%	-3.2%	3.4%	-1.6%	2.1%	3.9%	7.8%	6.3%	#N/A	#N/A	#N/A	-4.6%	11.6%	11.9%	10.4%	#N/A	7.0%	#N/A

Source: Copia Capital Management

Notes: Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates.



## Outcome analysis as at 30 November 2019



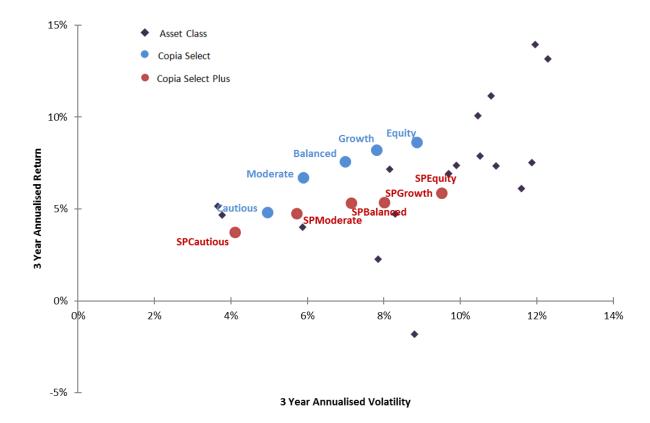
**Copia Volatility Focus Portfolios** 

#### For illustration only

Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates.



## Outcome (risk-return) analysis as at 30 November 2019



For illustration only.

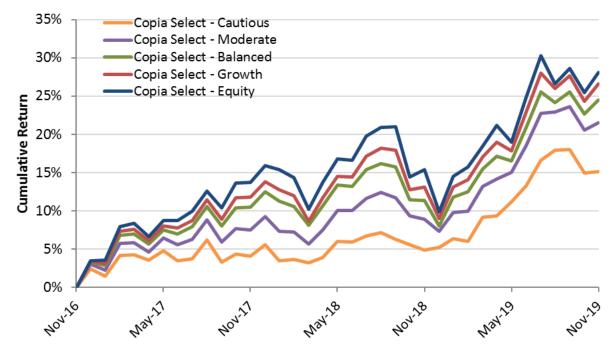
Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates.

Select Portfolios Performance does not include simulated performance. Actual data is used from 1-Nov-2016 to Present

Select Plus Portfolios Performance includes simulated performance from 30-November-2016 to launch date (31-Oct-2017). Actual data is used from 01-Nov-2017 to Present



Outcome (3 year cumulative return) analysis as at 30 November 2019



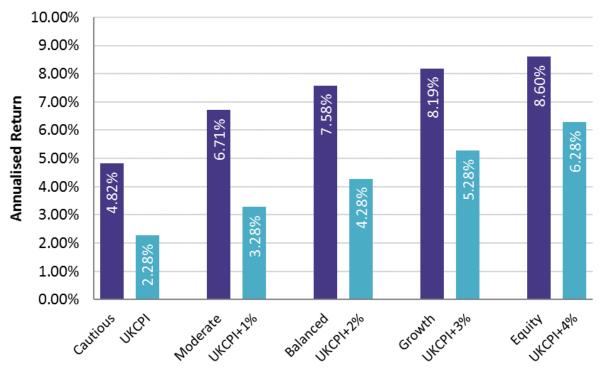
#### **Copia Select Year 3 Year Culmulative Performance**

For illustration only.

Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates. Available CPI data has been used as a comparator for real returns. CPI data for November 2019 is currently unavailable and not shown.



Outcome (3 year annualised return) analysis as at 30 November 2019



## **Copia Select 3 Year Annualised Return**

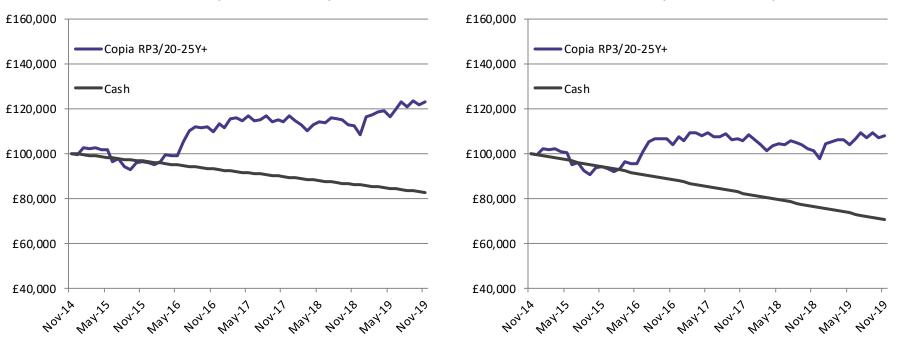
For illustration only.

Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates. Available CPI data has been used as a comparator for real returns. CPI data for November 2019 is currently unavailable and not shown.



## Outcome analysis as at 30 November 2019

Safe Withdrawal Rate (95% Confidence): 3.46%



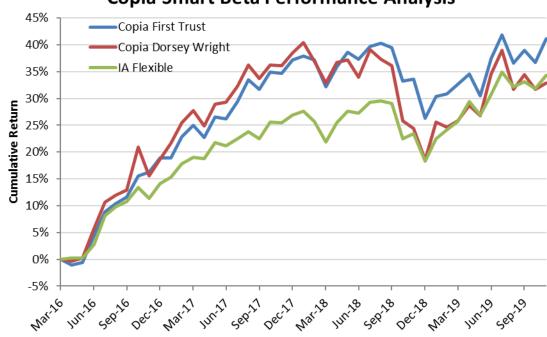
#### Withdrawal Rate (50% Confidence): 5.91%

For illustration only.

Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates. Performance includes simulated performance for data prior to launch date (28-Feb-2017). Actual data is used from 1-Mar-2017 to Present



### Outcome analysis as at 30 November 2019



### **Copia Smart Beta Performance Analysis**

For illustration only. Returns based on Total return, assuming income is re-invested immediately and rebalanced on due dates. 

# **Copia Capital Management** The art of portfolio construction

#### Disclaimer

Some figures and numbers in this document are based on Copia's simulation data. Figures relating to simulated performance is not a reliable indicator of the future. Models are prepared in accordance with tolerance to risk and not client circumstances and information is from given sources and taken to be reliable and accurate, which Copia cannot warrant for accuracy or completeness.

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